

North Carolina Lions, Incorporated  
Board of Directors Meeting

Chestnut Tree Inn  
Cherokee, N C

August 13, 2017  
9:00 AM

**Call to Order:**

**President George Suggs**

The meeting was called to order at 9:00 AM by President George Suggs at the Chestnut Tree Inn in Cherokee , N C, after a devotion led by PDG Bill Womack

**Pledge of Allegiance:**

Second Vice President Chris Headley led the Pledge of Allegiance to our nations flag.

**Opening Remarks:**

**President George Suggs**

President George expressed his thanks to all who had come west to the first meeting of NCLI for the new year. He told of his concerns about the finances of our and said we are too cut every corner we can to help make things better.

**Introductions:**

**President George Suggs**

President George made reference to everyone having been introduced several times already, we would move on.

**Reading of the Minutes:**

**Secretary Johnny Berry**

A motion to approve the minutes as posted on line for the May 7, 2017 meeting was made by District Governor Karl Ernst and a second by District Governor Curtis Erickson. The motion passed.

**Roll Call:**

**Secretary Johnny Berry**

Members absent were as follows:

First Vice President Sandy Scarlett  
Second Vice District Governor Jimmy Meyers District I

First District Governor Susan Daley District O  
Second Vice District Governor Paul Silverman District O  
First Vice District Governor Rahim Shomari District N  
Second Vice District Governor David Cox District N  
Second Vice District Governor Mark Bateman District S

**Appointment of Parliamentarian:**

Dave Butler was appointed as Parliamentarian by President George Suggs.

**Council Chair Report:**

**Council Chair Gary Steele**

See attached report.

**Executive Director Report:**

**Executive Director Hillary Brodofsky**

Executive Director Hillary gave a quick overview of NCLI and also discussed the three (3) recommendations for the Mobil Screening Unit.

See the attached report.

**Old Business :**

None

**New Business:**

1. Communications: Sandy Scarlett on vacation
2. Treasures Report.

See attached report.

A motion was made by First Vice District Governor Carolyn Sprinkle and a second by District Governor Karl Ernst to approve the treasure's report. The motion passed unanimously.

3. Recommendations from the Executive Committee, none.
4. Report of the Nominating Committee by Past President Carlton Metts

See attached report.



**Chestnut Tree Inn**  
**37 Tsalagi Rd, Cherokee, NC 28719**  
**Friday-Sunday, August 11th-13th, 2017**



**Report of the Council**  
**Chairperson:**

Greetings from the 2017-2018 MD-31 Council of Governors. The Council looks forward to working closely with the North Carolina Lions, Inc.

The International Convention was tremendous. PDG Gwen White was elected to the International Board of Directors for 2017-2019. The DGE's were sworn in at the last Plenary Session and had their official first meeting for the election of positions. The Southeastern Breakfast was a large success with the largest attendance on record.

The State and last year's District Governors finished off with a tremendous year in June. Four (4) of the five (5) Districts finished over 1250 with a positive overall growth of 51 members. The total membership of our multiple district, as of July 1, was 6,356 Lions.

The new Lions year is already busy. Chairpersons have been appointed with a new position, Global Service Team, being started. This position will be responsible for assisting Clubs, Zones, Regions, and the Districts in enhancing Service projects and helping roll out Diabetes as the new global cause. Thankfully we are years ahead with our work on DAPS. They will also be responsible for assisting clubs in regular reporting service projects to LCI and ensuring that Legacy projects are ongoing. At the International Convention they informed the Council Chairs that they would have the added responsibility of being the Global Action Team Chair, which means that the Global Leadership, Global Membership and Global Service chairs report to the Council Chair.

Together, we face big challenges. Through July we are a negative forty seven (47) in membership. This may seem like a large number but it is not insurmountable. With hard work and dedication we can overcome any obstacles.

Through July on seventy four (74) of the three hundred and one (301) clubs have reported service activities that totaled almost 8,000 hours. Just imagine if all clubs reported their activities.

We are counting on all of the Lions of North Carolina to work with us to keep our organization strong. We are the Lions of North Carolina, and we will tackle this challenge together!!!

Respectfully submitted,

Lion Gary Steele  
Council Chairperson

31,361.73

Balance Sheet  
July 31, 2017

**UNRESTRICTED ASSETS****CASH AND CASH EQUIVALENTS**

1001	People's Bank General Checking	\$	(374,535.85)
1002	Petty Cash-NCLF		300.00
1004	Camp Store Fund		200.00
1006	Peoples Bank Cust. Checking		1,926.17
1009	Peoples Bank Savings		(64,792.57)
1011	Thrivent Financial		73,356.48

(363,545.77)

**RECEIVABLES**

1500	Accounts Receivable	14,810.00
1530	Sales Tax State	5,754.44

20,564.44

**PROPERTY AND EQUIPMENT**

1550	Land-Camp Dogwood	105,526.00
1551	Land Improvements-Camp Dogwood	186,424.31
1555	Land-NCLF	17,235.30
1560	Buildings-Camp Dogwood	4,301,821.26
1561	Buildings-NCLF	304,681.61
1565	Furn/Fix/Equip-Camp	1,000,378.15
1566	Furn/Fix/Equip-NCLF	438,276.21
1574	Accumulated Depreciation	(3,256,229.60)

3,098,113.24

**OTHER**

1575	Prepaid Expense	8,827.00
1577	Construction in Progress	22,036.94
1580	Inventory	54,688.33

85,552.27

**TOTAL UNRESTRICTED ASSETS**

\$ 2,840,684.18

**TEMPORARY RESTRICTED ASSETS****CASH AND CASH EQUIVALENTS**

1701	People's Bank TR Checking	\$	318,332.42
1702	BB&T		357,459.02
1706	Peoples Bank Savings		328,914.36

1,004,705.80

**TEMPORARY INVESTMENTS**

0.00

**TOTAL TEMPORARY RESTRICTED ASSETS**

1,004,705.80

# NORTH CAROLINA LIONS INCORPORATED

Balance Sheet

July 31, 2017

## PERMANENTLY RESTRICTED ASSETS

### CASH AND CASH EQUIVALENTS

1801	People's Bank PR Checking	175,601.88	
1810	Equity Investment	73,372.13	
1814	Cash Mutual Funds	400,390.47	
			649,364.48

### TEMPORARY INVESTMENTS

1831	People's CD	202,348.06	
			202,348.06

### INVESTMENTS

1870	Stocks-Equity Investment	283,480.57	
1871	Valuation-Equity Investment	84,663.32	
1878	PIMCO Fund	284,881.80	
1879	Valuation PIMCO	(3,864.88)	
1892	John Hancock Global	77,605.50	
1893	Valuation John Hancock Global	(4,952.60)	
1894	Wells Fargo Absolute	264,960.32	
1895	Valuation Wells Fargo Absolute	(7,263.56)	
1896	MSF International Growth	150,859.45	
1897	Valuation MSF Int. Growth	16,792.98	
			1,147,162.90

### TOTAL PERMANENTLY REST ASSETS

1,998,875.44

### TOTAL ASSETS

\$ 5,844,265.42

## UNRESTRICTED LIABILITIES

### PAYABLES

2000	Accounts Payable	\$ 3.00	
2001	Accounts Payable-Visa	1,191.91	
2002	Accounts Payable-Cust	1,727.90	
2003	Sales/Use Tax Payable	(415.36)	
2038	Accrued Vacations	17,114.05	
2040	Accrued Salaries	3,968.69	
2043	Dep. Medical	0.22	
2048	Unemployment Collected	256.75	
2049	Group Health	(952.22)	
			22,894.94

### TOTAL UNRESTRICTED LIABILITIES

22,894.94

### TOTAL LIABILITIES

22,894.94

# NORTH CAROLINA LIONS INCORPORATED

Balance Sheet

July 31, 2017

## NET ASSETS

### UNRESTRICTED

2200	NCLF Fund Balance	(598,946.79)
2201	Fund Balance Reserve	720,895.00
2250	Waste Treatment BD	121,112.43
2254	Paving Reserve BD	12,500.00
2255	Waterline Reserve BD	12,500.00
2256	Shallotte BD	13,595.43
2257	Major Repairs BD	91,600.00
2400	Fund Bal-Property/Equip	3,055,686.52

**3,428,942.59**

### TEMPORARILY RESTRICTED

2500	Bldg Mnt/Equip Replacement	5,956.19
2503	Camper Fees (TR)	14,031.13
2505	Wish Fund	95.93
2506	Furnishings-Camp	3,913.39
2512	Library Fund	343.49
2514	Blind Golf Project	6,930.54
2515	Joe Wade Fund	2,275.00
2524	Garden	5,182.46
2526	Hudson Media Center	5,484.70
2527	Eye To Eye	150.00
2530	Udovich Bequest	393,324.28
2600	Lions Eye Research	78,583.09
2675	Bill Joyce Fund	17,383.00
2728	Betha Estate Scholarships	58,307.29
2740	USGBA	1,100.00
2742	Morganton Lions Club	1,323.95
2767	District G&H	1,505.00
2770	Sinclair Bequest	81,045.20
2773	Deaf Blind Retreat	8,322.29
2775	Bessie Stack	755.66
2776	History Books	602.00
2777	Columbus Lions Club	488.85
2778	Disater Relief	1,045.00
2779	Gold Hill	1,984.14
2780	Snow Cone	1,000.00
2781	North Wilkesboro LC Plusoptics	3,290.00

**694,422.58**

### PERMANENTLY RESTRICTED

2800	Fund Balance Life Members	162,056.72
2805	Fund Balance Maintenance	635.00
2810	Fund Balance Stickley Fellows	1,379,257.94
2815	Partner In Service	181,372.94
2816	Beacon of Hope	37,935.00
2817	Wallace West	2,000.00
2818	Bessie Stack Endowment	67,824.51
2820	CER Fund	14,500.00

**1,845,582.11**

## TOTAL NET ASSETS

**5,968,947.28**

## CURRENT INC/DEC IN FUNDS

**(37,608.26)**

**NORTH CAROLINA LIONS INCORPORATED**

**Balance Sheet**

**July 31, 2017**

**TOTAL LIAB & NET ASSETS**

**\$ 5,954,233.96**

**NORTH CAROLINA LIONS INCORPORATED**  
Income Statement  
For the One Month Ending July 31, 2017

ACCT DESCRIPTION	ACTUAL	BUDGET YTD	VARIANCE YTD	ANNUAL BUDGET	BUDGET REMAINING	LAST YEAR ACTUAL
<b>UNRESTRICTED REVENUE</b>						
<b>Brighter Visions</b>						
3000 Brighter Visions	28,061.00	13,808.00	14,253.00	654,500.00	626,439.00	11,272.78
3001 BV Memorials/Honors	1,195.00	2,257.00	(1,062.00)	30,000.00	28,805.00	1,470.00
<b>Total</b>	<b>29,256.00</b>	<b>16,065.00</b>	<b>13,191.00</b>	<b>684,500.00</b>	<b>655,244.00</b>	<b>12,742.78</b>
<b>Matching Funds</b>						
3100 Matching Fund Club	0.00	0.00	0.00	0.00	0.00	6,752.56
<b>Total</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,752.56</b>
<b>Camp</b>						
3200 Camp Contributions	75.00	1,183.00	(1,108.00)	13,500.00	13,425.00	1,224.62
3205 Camper Fees	45,710.00	40,000.00	5,710.00	97,999.96	52,289.96	11,475.00
3210 Use of Camp	7,817.00	0.00	7,817.00	275,000.00	267,183.00	0.00
3215 Camp Store Sales	5,788.33	2,868.00	2,920.33	11,000.00	5,211.67	3,221.46
3285 Miscellaneous Income-C	463.00	549.00	(86.00)	2,000.00	1,537.00	198.65
<b>Total</b>	<b>59,853.33</b>	<b>44,600.00</b>	<b>15,253.33</b>	<b>399,499.96</b>	<b>339,646.63</b>	<b>16,119.73</b>
<b>Other Revenue</b>						
3300 Interest Income	0.00	71.00	(71.00)	3,000.00	3,000.00	44.36
3304 Interest Investments	0.00	3,347.00	(3,347.00)	40,000.00	40,000.00	2,321.12
3306 State Council Rent	0.00	0.00	0.00	1,200.00	1,200.00	0.00
3310 Vision Van Fees	2,070.00	2,064.00	6.00	19,000.00	16,930.00	1,915.00
3315 Partner-in-Service	50.00	0.00	50.00	3,000.00	2,950.00	0.00
3316 Beacon of Hope	0.00	561.00	(561.00)	15,000.00	15,000.00	600.00
3325 BV Corp/Bus	70.00	254.00	(184.00)	45,000.00	44,930.00	85.00
3328 BV Public Individuals	295.00	68.00	227.00	15,000.00	14,705.00	35.00
3339 Deaf Blind Income	0.00	0.00	0.00	9,000.00	9,000.00	0.00
3340 Miscellaneous Income-	0.00	0.00	0.00	1,000.00	1,000.00	0.00
3348 Realized Gains on sale	0.00	0.00	0.00	0.00	0.00	189.24
3349 Unrealized Gain on Stoc	0.00	0.00	0.00	0.00	0.00	31,361.73
<b>Total</b>	<b>2,485.00</b>	<b>6,365.00</b>	<b>(3,880.00)</b>	<b>151,200.00</b>	<b>148,715.00</b>	<b>36,551.45</b>
<b>TOTAL</b>	<b>91,594.33</b>	<b>67,030.00</b>	<b>24,564.33</b>	<b>1,235,199.96</b>	<b>1,143,605.63</b>	<b>72,166.52</b>

For Management Purposes Only



**NORTH CAROLINA LIONS INCORPORATED**

**Income Statement**

**For the One Month Ending July 31, 2017**

<i>ACCT DESCRIPTION</i>	<i>ACTUAL</i>	<i>BUDGET YTD</i>	<i>VARIANCE YTD</i>	<i>ANNUAL BUDGET</i>	<i>BUDGET REMAINING</i>	<i>LAST YEAR ACTUAL</i>
<b>RESTRICTED REVENUE</b>						
3500 Camp Raffle	1,717.00	0.00	1,717.00	135,000.00	133,283.00	0.00
3510 Rec'd for Eye Research	53.00	140.00	(87.00)	15,000.00	14,947.00	662.00
3525 Winston-Salem Fdn	0.00	0.00	0.00	30,000.00	30,000.00	0.00
3647 Camper Fees (TR)	0.00	0.00	0.00	0.00	0.00	500.00
3650 Other TR Income	6,950.00	0.00	6,950.00	0.00	(6,950.00)	3,361.37
<b>Total</b>	<b>8,720.00</b>	<b>140.00</b>	<b>8,580.00</b>	<b>180,000.00</b>	<b>171,280.00</b>	<b>4,523.37</b>
<b>PERMANENTLY RESTRICTED REVENUE</b>						
3800 Stickley Fellowships	500.00	963.00	(463.00)	20,000.00	19,500.00	1,000.00
3815 Partner-in-Service	150.00	0.00	150.00	9,000.00	8,850.00	0.00
<b>Total</b>	<b>650.00</b>	<b>963.00</b>	<b>(313.00)</b>	<b>29,000.00</b>	<b>28,350.00</b>	<b>1,000.00</b>
<b>TOTAL INCOME</b>	<b>100,964.33</b>	<b>68,133.00</b>	<b>32,831.33</b>	<b>1,444,199.9</b>	<b>1,343,235.6</b>	<b>77,689.89</b>
<b>UNRESTRICTED EXPENSES</b>						
<b>Programs</b>						
4002 Educational Grants	0.00	0.00	0.00	10,500.00	10,500.00	0.00
4004 Walking Canes	4,458.28	0.00	4,458.28	20,000.00	15,541.72	(8.00)
4038 VIP Fishing Tournament	0.00	0.00	0.00	10,000.00	10,000.00	0.00
<b>Total</b>	<b>4,458.28</b>	<b>0.00</b>	<b>4,458.28</b>	<b>40,500.00</b>	<b>36,041.72</b>	<b>(8.00)</b>
<b>Vision Van</b>						
4077 Van Printing	111.60	41.00	70.60	1,600.00	1,488.40	36.50
4078 Van Telephone	74.42	104.00	(29.58)	1,200.00	1,125.58	79.79
4080 Van Supplies	0.00	0.00	0.00	500.00	500.00	0.00
4081 Van Medical Supplies	0.00	0.00	0.00	500.00	500.00	0.00
4083 Van Vehicle Expense	0.00	0.00	0.00	19,000.00	19,000.00	0.00
4084 Van Driver Expense	0.00	0.00	0.00	10,000.00	10,000.00	0.00
<b>Total</b>	<b>186.02</b>	<b>145.00</b>	<b>41.02</b>	<b>32,800.00</b>	<b>32,613.98</b>	<b>116.29</b>

For Management Purposes Only

**NORTH CAROLINA LIONS INCORPORATED**  
Income Statement  
For the One Month Ending July 31, 2017

ACCT DESCRIPTION	ACTUAL	BUDGET YTD	VARIANCE YTD	ANNUAL BUDGET	BUDGET REMAINING	LAST YEAR ACTUAL
<b>Camp Dogwood</b>						
4101 Camper Applications	0.00	0.00	0.00	675.00	675.00	0.00
4105 Payroll-Perm Staff-Camp	8,047.50	7,508.00	539.50	94,700.00	86,652.50	7,281.18
4106 Payroll-Pgm Manager	3,854.00	3,883.00	(29.00)	46,600.00	42,746.00	3,817.00
4107 Payroll-Food Manager	3,000.00	3,033.00	(33.00)	36,400.00	33,400.00	2,970.00
4108 Payroll-Counselors/Nurse	18,984.00	18,811.00	173.00	48,000.00	29,016.00	20,900.00
4110 Contract Labor	0.00	0.00	0.00	20,500.00	20,500.00	0.00
4111 Payroll-Part Time	6,897.08	8,499.00	(1,601.92)	41,000.00	34,102.92	8,116.08
4115 FICA Taxes Camp	2,549.87	2,694.00	(144.13)	16,500.00	13,950.13	2,671.22
4116 SS Medicare-Camp	596.34	636.00	(39.66)	3,900.00	3,303.66	624.74
4117 Unemployment Ins-Camp	59.65	628.00	(568.35)	2,000.00	1,940.35	282.74
4118 Workers Comp	0.00	0.00	0.00	18,000.00	18,000.00	0.00
4120 Retirement Employer-Cam	561.52	597.00	(35.48)	7,200.00	6,638.48	549.15
4121 Hospital Ins-Camp	4,267.38	0.00	4,267.38	53,000.00	48,732.62	0.00
4122 Term Life Camp	92.75	94.00	(1.25)	1,200.00	1,107.25	88.51
4131 Telephone Expense-Camp	132.36	463.00	(330.64)	3,600.00	3,467.64	424.85
4134 Insurance	0.00	1,848.00	(1,848.00)	37,000.00	37,000.00	1,917.00
4135 Audit Fees-Camps	0.00	0.00	0.00	7,500.00	7,500.00	0.00
4136 Medical Supplies	59.36	110.00	(50.64)	1,000.00	940.64	138.28
4137 Food	8,670.38	10,327.00	(1,656.62)	87,000.00	78,329.62	9,496.48
4138 Utilities	6,208.96	7,717.00	(1,508.04)	75,000.00	68,791.04	7,344.59
4139 Road Vehicles-Camp	573.83	7.00	566.83	7,500.00	6,926.17	5.00
4142 Travel Expense-Camp	5.00	0.00	5.00	1,000.00	995.00	0.00
4143 Miscellaneous Exp-Camp	92.92	189.00	(96.08)	3,500.00	3,407.08	207.19
4144 Ent/Rec-Camp	244.18	76.00	168.18	3,500.00	3,255.82	65.42
4145 Boats/Waterfront	1,276.35	13.00	1,263.35	3,500.00	2,223.65	20.00
4146 Arts/Crafts-Camp	0.00	461.00	(461.00)	3,500.00	3,500.00	805.92
4147 Camp Store Merchandise	0.00	973.00	(973.00)	7,500.00	7,500.00	876.19
4148 Housekeeping	615.04	506.00	109.04	7,500.00	6,884.96	452.83
4150 Recruitment Advertising	0.00	0.00	0.00	1,300.00	1,300.00	0.00
4151 Nonfood Kitchen Supplies	1,023.21	1,300.00	(276.79)	11,000.00	9,976.79	1,514.72
4152 Other Camp Supplies	746.92	0.00	746.92	0.00	(746.92)	12.98
4153 Summer Staff Expense	250.43	35.00	215.43	3,000.00	2,749.57	47.51
4154 Linens	1,864.30	0.00	1,864.30	4,000.00	2,135.70	0.00
4160 Testing Expense	0.00	0.00	0.00	3,000.00	3,000.00	0.00
<b>Total</b>	<b>70,673.33</b>	<b>70,408.00</b>	<b>265.33</b>	<b>660,575.00</b>	<b>589,901.67</b>	<b>70,629.58</b>

For Management Purposes Only

# NORTH CAROLINA LIONS INCORPORATED

## Income Statement

For the One Month Ending July 31, 2017

ACCT DESCRIPTION	ACTUAL	BUDGET YTD	VARIANCE YTD	ANNUAL BUDGET	BUDGET REMAINING	LAST YEAR ACTUAL
<b>Matching Funds</b>						
4201 Matching Funds	0.00	7,524.00	(7,524.00)	90,000.00	90,000.00	13,433.60
4202 Matching Funds Direct	0.00	0.00	0.00	0.00	0.00	2,695.21
<b>Total</b>	<b>0.00</b>	<b>7,524.00</b>	<b>(7,524.00)</b>	<b>90,000.00</b>	<b>90,000.00</b>	<b>16,128.81</b>
<b>Public Information</b>						
4215 Prom/Development	426.50	195.00	231.50	12,000.00	11,573.50	65.00
<b>Total</b>	<b>426.50</b>	<b>195.00</b>	<b>231.50</b>	<b>12,000.00</b>	<b>11,573.50</b>	<b>65.00</b>
<b>Fund Raising</b>						
4220 BV Supplies	2,980.25	0.00	2,980.25	5,000.00	2,019.75	0.00
4226 BV Awards	0.00	0.00	0.00	1,000.00	1,000.00	0.00
<b>Total</b>	<b>2,980.25</b>	<b>0.00</b>	<b>2,980.25</b>	<b>6,000.00</b>	<b>3,019.75</b>	<b>0.00</b>
<b>Officers &amp; Committees</b>						
4230 President's I/S	0.00	0.00	0.00	8,250.00	8,250.00	0.00
4234 Board Members	0.00	0.00	0.00	15,000.00	15,000.00	0.00
4237 Meetings Expense	(2,180.00)	0.00	(2,180.00)	1,885.00	4,065.00	(2,940.00)
4240 Plaques/Trophies	0.00	0.00	0.00	500.00	500.00	0.00
<b>Total</b>	<b>(2,180.00)</b>	<b>0.00</b>	<b>(2,180.00)</b>	<b>25,635.00</b>	<b>27,815.00</b>	<b>(2,940.00)</b>
<b>Salaries</b>						
4250 Payroll-Perm Staff-NCLI	8,890.34	9,083.00	(192.66)	109,000.00	100,109.66	4,821.69
4251 Payroll-Part-time-NCLI	171.56	0.00	171.56	0.00	(171.56)	171.56
4252 Payroll-Executive Director	6,583.34	6,583.00	0.34	79,000.00	72,416.66	8,216.00
4253 Payroll-Vision Van	3,860.00	3,891.00	(31.00)	46,700.00	42,840.00	3,820.00
<b>Total</b>	<b>19,505.24</b>	<b>19,557.00</b>	<b>(51.76)</b>	<b>234,700.00</b>	<b>215,194.76</b>	<b>17,029.25</b>
<b>Payroll Taxes</b>						
4260 FICA Taxes-NCLI	1,213.99	1,035.00	178.99	15,000.00	13,786.01	1,055.83
4261 SS Medicare-NCLI	283.92	242.00	41.92	3,500.00	3,216.08	246.95
4262 Unemployment Ins-NCLI	9.98	118.00	(108.02)	1,200.00	1,190.02	35.95
<b>Total</b>	<b>1,507.89</b>	<b>1,395.00</b>	<b>112.89</b>	<b>19,700.00</b>	<b>18,192.11</b>	<b>1,338.73</b>

For Management Purposes Only

# NORTH CAROLINA LIONS INCORPORATED

## Income Statement

For the One Month Ending July 31, 2017

ACCT DESCRIPTION	ACTUAL	BUDGET YTD	VARIANCE YTD	ANNUAL BUDGET	BUDGET REMAINING	LAST YEAR ACTUAL
<b>Employee Benefits</b>						
4270 Retirement-NCLI	449.85	627.00	(177.15)	6,800.00	6,350.15	842.88
4271 Hospital Ins-NCLI	3,556.15	0.00	3,556.15	44,200.00	40,643.85	0.00
4272 Term Life Ins-NCLI	117.27	78.00	39.27	1,200.00	1,082.73	87.46
<b>Total</b>	<b>4,123.27</b>	<b>705.00</b>	<b>3,418.27</b>	<b>52,200.00</b>	<b>48,076.73</b>	<b>930.34</b>
<b>Office Expenses</b>						
4300 Staff Travel I/S NCLI	491.40	0.00	491.40	12,500.00	12,008.60	0.00
4302 Road Vehicles-NCLI	0.00	0.00	0.00	4,500.00	4,500.00	0.00
4305 Telephone-NCLI	142.34	1,066.00	(923.66)	10,000.00	9,857.66	1,064.37
4306 Office Supplies	841.39	382.00	459.39	7,500.00	6,658.61	324.31
4307 Directories	640.00	750.00	(110.00)	750.00	110.00	1,300.00
4310 Postage	687.41	1,103.00	(415.59)	7,500.00	6,812.59	890.89
4311 Postage Equipment	0.00	0.00	0.00	5,800.00	5,800.00	0.00
4314 Audit Fees-NCLI	0.00	0.00	0.00	7,500.00	7,500.00	0.00
4317 Mnt Contracts	0.00	0.00	0.00	1,000.00	1,000.00	0.00
4319 Copier	419.91	397.00	22.91	5,500.00	5,080.09	347.42
4326 Benefits Administrative	0.00	0.00	0.00	750.00	750.00	0.00
4327 Staff Training	0.00	0.00	0.00	500.00	500.00	0.00
4340 Software & Repairs	1,725.00	1,801.00	(76.00)	12,000.00	10,275.00	1,866.31
4349 Staff Welfare	0.00	0.00	0.00	1,000.00	1,000.00	0.00
4387 Stickley Plaques-Pins	0.00	0.00	0.00	3,000.00	3,000.00	0.00
4388 Investment Fees	0.00	1,495.00	(1,495.00)	17,000.00	17,000.00	1,619.65
4389 Miscellaneous Exp-NCLI	1,971.66	0.00	1,971.66	3,000.00	1,028.34	0.00
<b>Total</b>	<b>6,919.11</b>	<b>6,994.00</b>	<b>(74.89)</b>	<b>99,800.00</b>	<b>92,880.89</b>	<b>7,412.95</b>
<b>Other Expenses</b>						
<b>Total</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>TOTAL UNREST</b>	<b>108,599.89</b>	<b>106,923.00</b>	<b>1,676.89</b>	<b>1,273,910.00</b>	<b>1,165,310.11</b>	<b>110,702.95</b>

For Management Purposes Only

**NORTH CAROLINA LIONS INCORPORATED**  
**Income Statement**  
**For the One Month Ending July 31, 2017**

ACCT DESCRIPTION	ACTUAL	BUDGET YTD	VARIANCE YTD	ANNUAL BUDGET	BUDGET REMAINING	LAST YEAR ACTUAL
<b>RESTRICTED EXPENSES</b>						
Special Projects						
<b>TOTAL</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Maintenance						
4600 M & R Air Condition/Heat	3,940.10	1,710.00	2,230.10	15,000.00	11,059.90	1,169.80
4601 M & R Dumpster	0.00	220.00	(220.00)	5,000.00	5,000.00	190.84
4602 M & R Electrical	506.34	0.00	506.34	2,000.00	1,493.66	0.00
4604 M & R Fire Safety	0.00	0.00	0.00	4,500.00	4,500.00	0.00
4606 M & R Lawn/Pastures	66.36	0.00	66.36	500.00	433.64	0.00
4607 M & R Mowers/Tractors	0.00	0.00	0.00	1,000.00	1,000.00	0.00
4608 M & R Other	739.55	0.00	739.55	12,000.00	11,260.45	0.00
4610 M & R Pest Control	9,474.54	714.00	8,760.54	56,000.00	46,525.46	850.00
4611 M & R Plumbing	410.10	0.00	410.10	3,000.00	2,589.90	0.00
4612 M & R Supplies	128.75	0.00	128.75	2,000.00	1,871.25	0.00
4613 M & R Washer/Dryer	372.05	0.00	372.05	1,000.00	627.95	0.00
4614 M & R Water/Waste Treat	1,435.00	1,819.00	(384.00)	22,000.00	20,565.00	1,745.00
4616 M & R Kitchen Equipment	12,003.91	0.00	12,003.91	1,000.00	(11,003.91)	0.00
4617 M & R Boats/Waterfront	0.00	0.00	0.00	3,000.00	3,000.00	0.00
4619 Special Maintenance	0.00	0.00	0.00	8,000.00	8,000.00	0.00
<b>Total</b>	<b>29,076.70</b>	<b>4,463.00</b>	<b>24,613.70</b>	<b>136,000.00</b>	<b>106,923.30</b>	<b>3,955.64</b>
Other						
4700 Camp Raffle	0.00	3,724.00	(3,724.00)	35,000.00	35,000.00	3,215.00
4709 Camper Fee Exp (TR)	1,250.00	0.00	1,250.00	0.00	(1,250.00)	1,750.00
4710 Other Expense TR	(354.00)	0.00	(354.00)	0.00	354.00	960.00
<b>Total</b>	<b>896.00</b>	<b>3,724.00</b>	<b>(2,828.00)</b>	<b>35,000.00</b>	<b>34,104.00</b>	<b>5,925.00</b>
<b>TOTAL RESTRICTED</b>	<b>29,972.70</b>	<b>8,187.00</b>	<b>21,785.70</b>	<b>171,000.00</b>	<b>141,027.30</b>	<b>9,880.64</b>
<b>GRAND TOTAL</b>	<b>138,572.59</b>	<b>115,110.00</b>	<b>23,462.59</b>	<b>1,444,910.0</b>	<b>1,306,337.4</b>	<b>120,583.59</b>
<b>NET GAIN(LOSS)</b>	<b>\$ (37,608.26)</b>	<b>\$ (46,977.00)</b>	<b>9,368.74</b>	<b>\$ (710.04)</b>	<b>36,898.22</b>	<b>\$ (42,893.70)</b>

For Management Purposes Only

## ACTIVITIES REPORT

### OFF-SEASON USAGE

	17-18	16-17	% CHANGE
JULY	\$0	\$0	-100%
AUGUST		\$16,279	-100%
SEPTEMBER		\$19,986	-100%
OCTOBER		\$51,068	-100%
NOVEMBER		\$27,572	-100%
DECEMBER		\$15,984	-100%
JANUARY		\$8,254	-100%
FEBRUARY		\$22,073	-100%
MARCH		\$33,317	-100%
APRIL		\$22,764	-100%
MAY		\$28,883	-100%
JUNE		\$192	-100%
<b>TOTAL</b>	<b>\$0</b>	<b>\$246,372</b>	
<b>LST YTD</b>	<b>\$246,180</b>		
<b>NET CHG</b>	<b>-\$246,180</b>		<b>-100.0%</b>

### HEARING AIDS DONATED

	17-18	16-17	% CHANGE
JULY	58	3	-100%
AUGUST		310	-100%
SEPTEMBER		79	-100%
OCTOBER		22	-100%
NOVEMBER		12	-100%
DECEMBER		16	-100%
JANUARY		138	-100%
FEBRUARY		58	-100%
MARCH		39	-100%
APRIL		60	-100%
MAY		74	-100%
JUNE		62	-100%
<b>TOTAL</b>	<b>58</b>	<b>873</b>	
<b>LST YTD</b>	<b>873</b>		
<b>NET CHG</b>	<b>-815</b>		<b>-93.4%</b>

### CANES SHIPPED

	17-18	16-17	% CHANGE
JULY	90	98	-8%
AUGUST		125	-100%
SEPTEMBER		102	-100%
OCTOBER		108	-100%
NOVEMBER		76	-100%
DECEMBER		98	-100%
JANUARY		93	-100%
FEBRUARY		81	-100%
MARCH		82	-100%
APRIL		109	-100%
MAY		90	-100%
JUNE		114	-100%
<b>TOTAL</b>	<b>90</b>	<b>1176</b>	
<b>LST YTD</b>	<b>1,176</b>		
<b>NET CHG</b>	<b>-1,086</b>		<b>-92.3%</b>

### EYE GLASSES DONATED

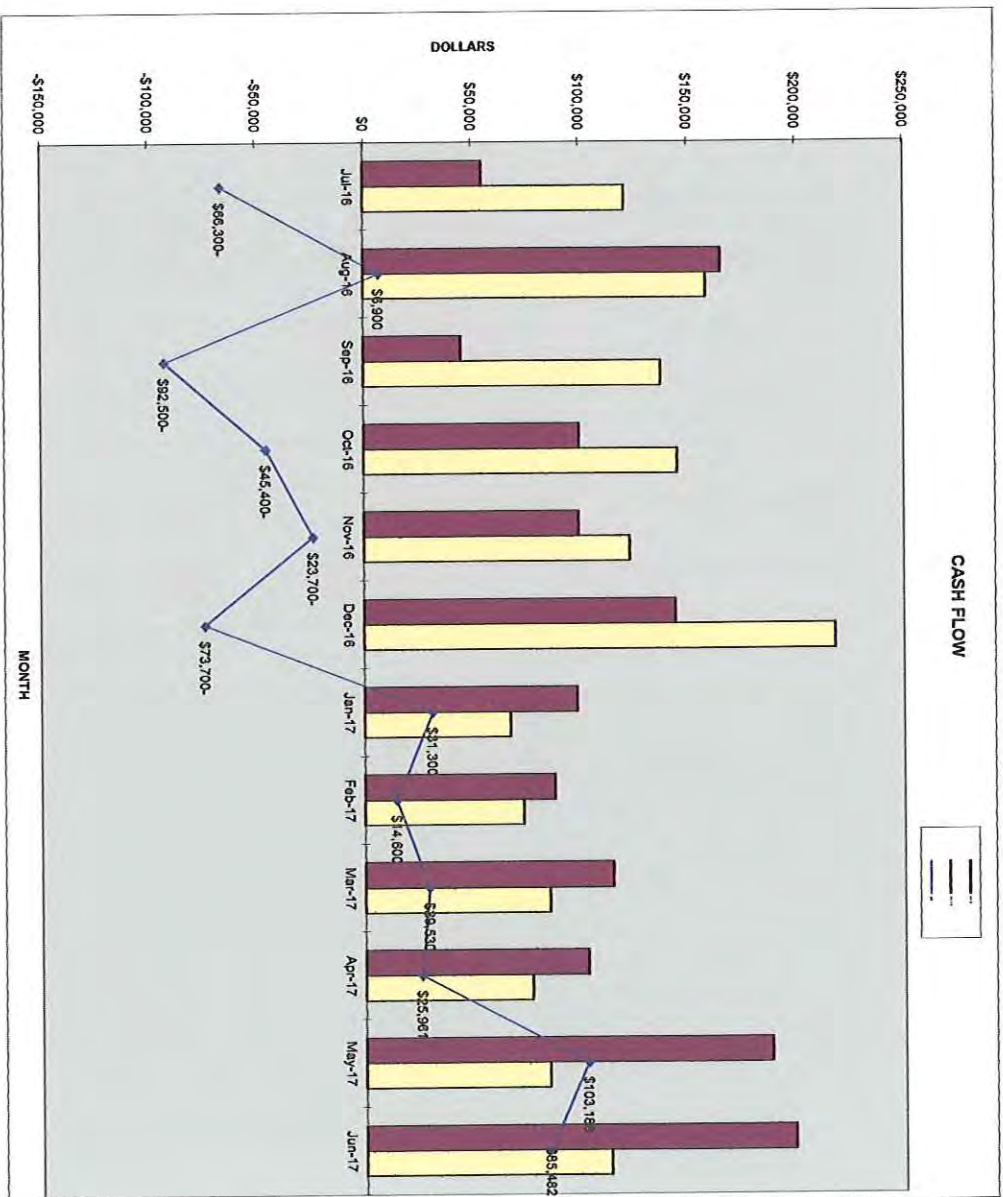
	17-18	16-17	% CHANGE
JULY	13,985	3,851	263%
AUGUST		28,732	-100%
SEPTEMBER		8,420	-100%
OCTOBER		10,711	-100%
NOVEMBER		20,075	-100%
DECEMBER		7,115	-100%
JANUARY		20,020	-100%
FEBRUARY		9,962	-100%
MARCH		11,249	-100%
APRIL		12,769	-100%
MAY		15,472	-100%
JUNE		22,919	-100%
<b>TOTAL</b>	<b>13,985</b>	<b>171,295</b>	
<b>LST YTD</b>	<b>171,295</b>		
<b>NET CHG</b>	<b>-157,310</b>		<b>-91.8%</b>

# NORTH CAROLINA LIONS FOUNDATION, INC.

MONTH	CASH IN	CASH OUT	NET
Jul-16	\$55,000	\$121,300	-\$66,300
Aug-16	\$165,700	\$158,800	\$6,900
Sep-16	\$45,400	\$137,900	-\$92,500
Oct-16	\$100,100	\$145,500	-\$45,400
Nov-16	\$99,800	\$123,500	-\$23,700
Dec-16	\$144,500	\$218,200	-\$73,700
Jan-17	\$98,900	\$67,600	\$31,300
Feb-17	\$88,200	\$73,600	\$14,600
Mar-17	\$115,300	\$85,770	\$29,530
Apr-17	\$103,453	\$77,493	\$25,961
May-17	\$138,592	\$85,404	\$103,188
Jun-17	\$199,279	\$113,798	\$85,482
Jul-17	\$80,276	\$84,219	-\$3,943

Net Cash Flow FY 17-18  
 Net Cash Flow 12 mos  
 \$85,482  
 \$57,717

Jul-16	\$55,000	\$121,300	-\$66,300
Jun-17	\$199,279	\$113,798	\$85,482
	\$144,279	(\$7,502)	\$151,782



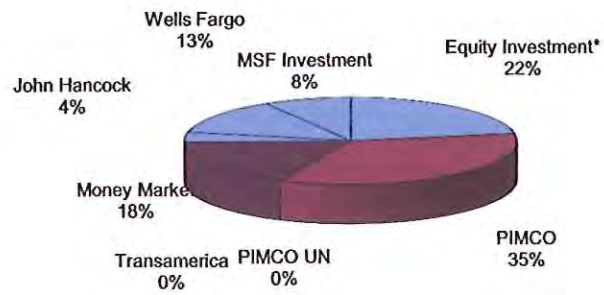
Stickley Endowment  
BOA Investments

	6/30/2017	3/30/2017	12/30/2016	9/30/2018	6/30/2016	Net Change
<b>Equity Investment</b>						
1810 Cash	\$ 73,372.13	\$ 139,596.16	\$ 65,759.57	\$ 65,186.71	\$ 67,954.64	\$ 5,417.49
1870 Stocks	\$ 283,480.57	\$ 280,558.62	\$ 273,525.07	\$ 265,443.74	\$ 258,874.30	\$ 24,606.27
1871 Valuation	\$ 84,663.32	\$ 80,850.49	\$ 83,193.01	\$ 77,144.27	\$ 68,553.68	\$ 16,109.64
<b>Total</b>	<b>\$ 441,518.02</b>	<b>\$ 501,005.27</b>	<b>\$ 422,477.65</b>	<b>\$ 407,774.72</b>	<b>\$ 395,382.62</b>	<b>\$ 46,133.40</b>
<b>MUTUAL FUNDS</b>						
1814 Cash	\$ 400,390.47	\$ 402,988.40	\$ 0.20	\$ 2,568.90	\$ 5,383.87	\$ 395,006.60
1878 PIMCO	\$ 284,881.80	\$ 282,836.31	\$ 281,689.24	\$ 279,244.75	\$ 277,000.75	\$ 7,881.05
1879 Valuation	\$ (3,864.88)	\$ (6,860.72)	\$ (10,650.84)	\$ (1,786.17)	\$ (3,116.99)	\$ (747.89)
<b>Total</b>	<b>\$ 281,016.92</b>	<b>\$ 275,975.59</b>	<b>\$ 271,038.40</b>	<b>\$ 277,458.58</b>	<b>\$ 273,883.76</b>	<b>\$ 7,133.16</b>
1882 PMICO UN	\$ -	\$ -	\$ 290,125.70	\$ 288,026.22	\$ 286,511.02	\$ (286,511.02)
1883 PMICO UN Val	\$ -	\$ -	\$ (7,838.54)	\$ (10,479.55)	\$ (16,780.07)	\$ 16,780.07
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 282,287.16</b>	<b>\$ 277,546.67</b>	<b>\$ 269,730.95</b>	<b>\$ (269,730.95)</b>
1886 Transamerica	\$ -	\$ -	\$ 123,619.25	\$ 121,808.64	\$ 121,808.64	\$ (121,808.64)
1887 Transamerica Val	\$ -	\$ -	\$ (4,040.24)	\$ (437.77)	\$ (3,173.79)	\$ 3,173.79
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 119,579.01</b>	<b>\$ 121,370.87</b>	<b>\$ 118,634.85</b>	<b>\$ (118,634.85)</b>
1892 John Hancock	\$ 77,605.50	\$ 77,605.50	\$ 77,605.50	\$ 77,605.50	\$ 77,605.50	\$ -
1893 John Hancock Val	\$ (4,952.60)	\$ (5,798.22)	\$ (6,150.56)	\$ (7,348.53)	\$ (7,489.46)	\$ 2,536.86
<b>Total</b>	<b>\$ 72,652.90</b>	<b>\$ 71,807.28</b>	<b>\$ 71,454.94</b>	<b>\$ 70,256.97</b>	<b>\$ 70,116.04</b>	<b>\$ 2,536.86</b>
1894 Wells Fargo	\$ 264,960.32	\$ 264,960.32	\$ 264,960.32	\$ 262,166.28	\$ 262,166.28	\$ 2,794.04
1895 Wells Fargo Val	\$ (7,283.56)	\$ (13,990.12)	\$ (25,123.73)	\$ (19,166.05)	\$ (27,189.64)	\$ 19,926.08
<b>Total</b>	<b>\$ 257,696.76</b>	<b>\$ 250,970.20</b>	<b>\$ 239,836.59</b>	<b>\$ 243,000.23</b>	<b>\$ 234,976.64</b>	<b>\$ 22,720.12</b>
1896 MSF	\$ 150,859.45	\$ 150,859.45	\$ 150,859.45	\$ 149,225.47	\$ 149,225.47	\$ 1,633.98
1897 MSF Val	\$ 16,792.98	\$ 899.92	\$ (10,389.97)	\$ (438.39)	\$ (9,489.16)	\$ 26,282.14
<b>Total</b>	<b>\$ 167,652.43</b>	<b>\$ 151,759.37</b>	<b>\$ 140,469.48</b>	<b>\$ 148,787.08</b>	<b>\$ 139,736.31</b>	<b>\$ 27,916.12</b>
1900 Pending Purchases	\$ -	\$ -	\$ -			
<b>NCLF</b>						
Cash Transfer	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Money Market	\$ 349,967.13	\$ 331,967.13	\$ 331,717.13	\$ 331,217.13	\$ 329,217.13	\$ 20,750.00
<b>Grand Total</b>	<b>\$ 1,970,892.63</b>	<b>\$ 1,986,473.24</b>	<b>\$ 1,878,860.56</b>	<b>\$ 1,879,981.15</b>	<b>\$ 1,837,062.17</b>	<b>\$ 133,830.46</b>
<b>Endowment Balance</b>	<b>\$1,561,564.66</b>	<b>\$ 1,543,564.66</b>	<b>\$ 1,543,314.66</b>	<b>\$ 1,542,814.66</b>	<b>\$ 1,540,814.66</b>	<b>\$20,750.00</b>
3304 Interest & Divd	\$ 27,737.99	\$ 22,821.66	\$ 19,026.59	\$ 6,329.35	\$ 57,776.27	
4388 Investment Fees	\$ 18,422.06	\$ 13,549.22	\$ 9,155.80	\$ 4,735.21	\$ 18,093.39	
3348 Realized Gain	\$ 19,715.53	\$ 15,849.27	\$ 11,743.04	\$ 3,151.60	\$ 8,348.91	
3349 Unrealized Gain	\$ 84,060.69	\$ 53,786.78	\$ 17,684.56	\$ 36,173.24	\$ (73,956.79)	



Stickley Endowment  
BOA Investments

Percent by Account



# NORTH CAROLINA

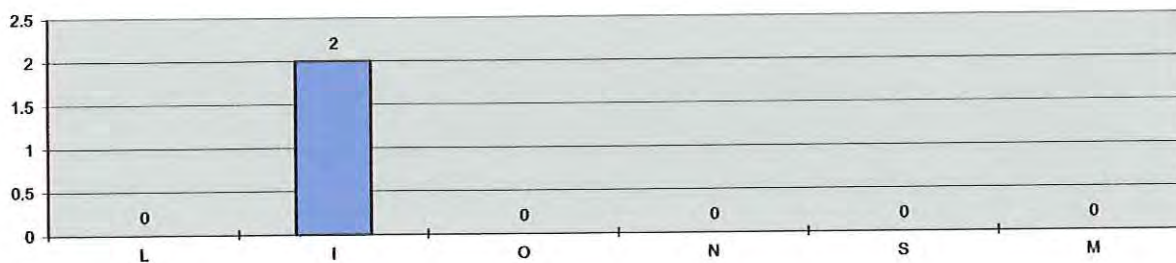


Lions, Inc.

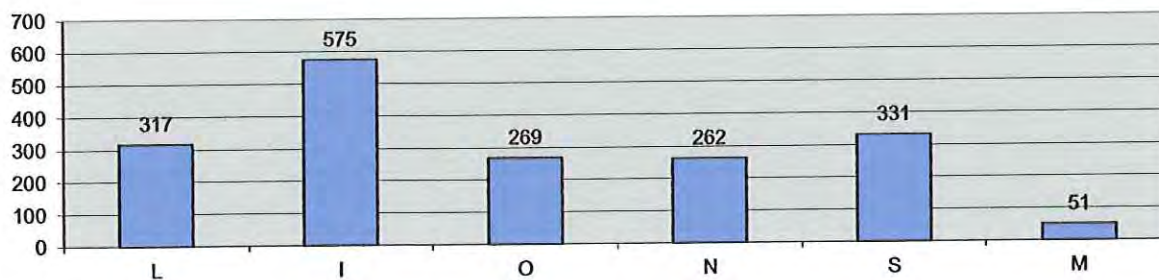
Woolard Partner-in-Service  
July 31, 2017

DIST	Founder			Supporter			Friend			Patron			Ambassador			Knight			Partner			TOTALS
	B E G	N E W	T O T	B E G	N E W	T O T	B E G	N E W	T O T	B E G	N E W	T O T	B E G	N E W	T O T	B E G	N E W	T O T	B E G	N E W	T O T	
L	202		202	47		47	25		25	15		15	10		10	9		9	9		9	317
I	377	2	379	82		82	41		41	24		24	17		17	16		16	16		16	575
O	207		207	28		28	16		16	6		6	4		4	4		4	4		4	269
N	177		177	29		29	13		13	11		11	11		11	11		11	10		10	262
S	241		241	52		52	16		16	7		7	5		5	5		5	5		5	331
Misc	43		43	3		3	1		1	1		1	1		1	1		1	1		1	51
MD-31	1247	2	1249	241	0	241	112	0	112	64	0	64	48	0	48	46	0	46	45	0	45	1805

New Woolard YTD



Total Woolard



# NORTH CAROLINA



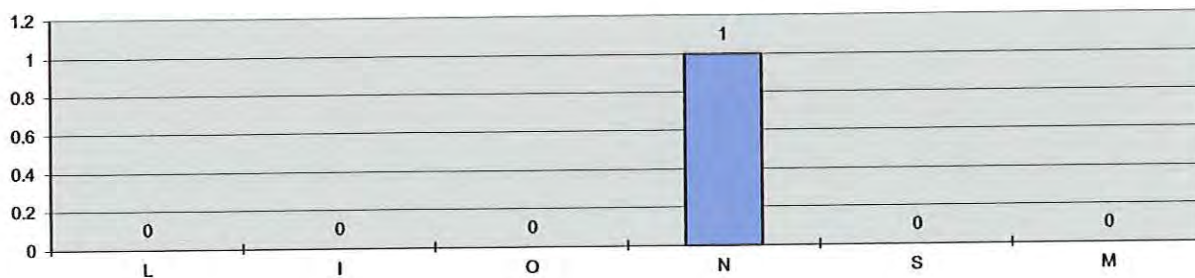
Lions, Inc.

## Jack Stickly Fellowships

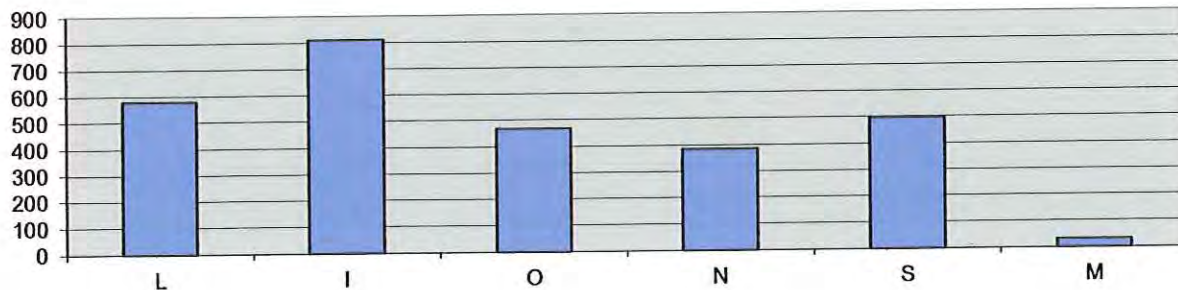
July 31, 2017

	STICKLEY			PROGRESSIVES																																							
DIST	FELLOWS			FIRST			SECOND			THIRD			FOURTH			FIFTH			SIXTH			TOTALS																					
	B	N	T	B	N	T	B	N	T	B	N	T	B	N	T	B	N	T	B	N	T																						
	E	E	O	E	E	O	E	E	O	E	E	O	E	E	O	E	E	O	E	E	O																						
	G	W	T	G	W	T	G	W	T	G	W	T	G	W	T	G	W	T	G	W	T																						
L	556			556			19			19			3			3			0			0			0			0			578												
I	733			733			48			48			14			14			7			7			4			4			4			4			811						
O	440			440			23			23			6			6			0			0			0			0			0			0			469						
N	336			336			37			37			7			1 8			1			1			1			1			1			1			384						
S	420			420			37			37			14			14			8			8			8			8			7			7			7			7			497
Misc	28			28			3			3			0			0			0			0			0			0			0			0			0			0			31
TOTAL	2513 0 2513			167 0 167			44 1 45			16 0 16			13 0 13			12 0 12			4 0 4																					2770			

New Stickleys YTD



Total Stickleys





# NORTH CAROLINA



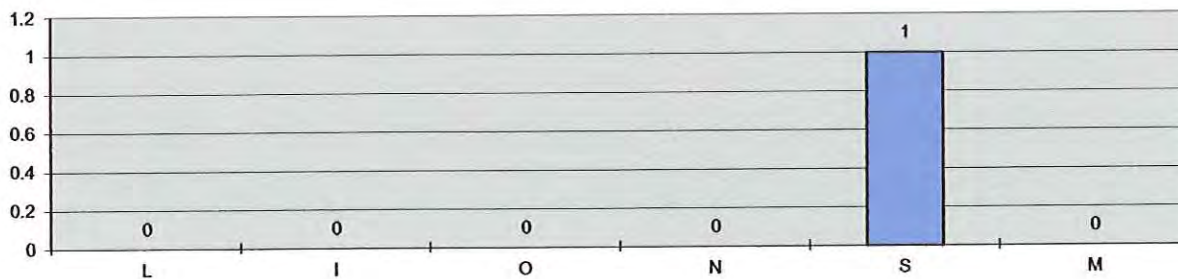
Lions, Inc.

## Scruggs Beacon of Hope

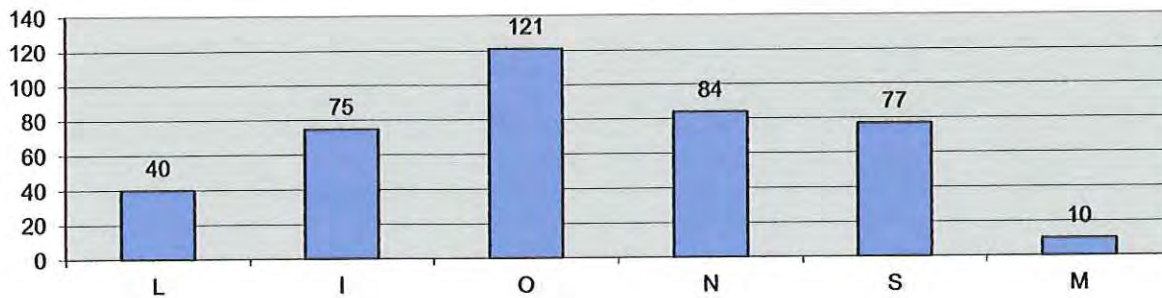
August 4, 2017

DIST	Lighthouse			Steps to Service			Lamp Lighter			Lighthouse Keeper			Beacon of Hope			TOTALS
	B E G	N E W	T O T	B E G	N E W	T O T	B E G	N E W	T O T	B E G	N E W	T O T	B E G	N E W	T O T	
L	31		31	4		4	3		3	1		1	1		1	40
I	56		56	11		11	4		4	2		2	2		2	75
O	66		66	18		18	13		13	12		12	12		12	121
N	49		49	13		13	8		8	7		7	7		7	84
S	54	1	55	10		10	4		4	4		4	4		4	77
Misc	6		6	1		1	1		1	1		1	1		1	10
MD-31	262	1	263	57	0	57	33	0	33	27	0	27	27	0	27	407

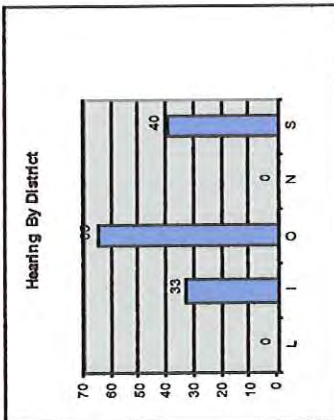
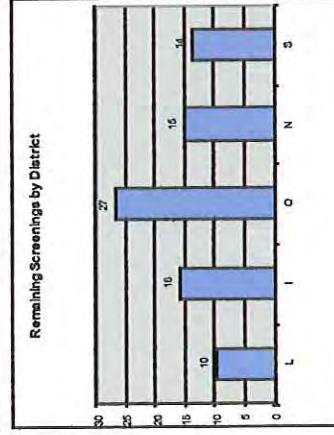
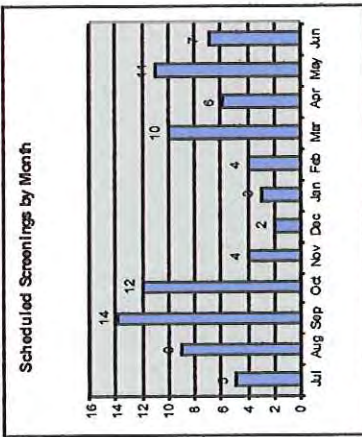
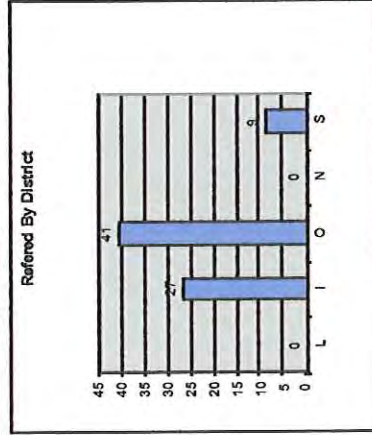
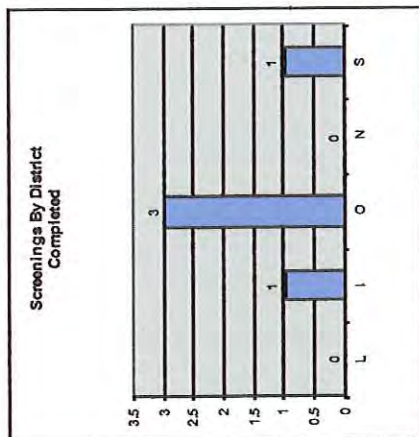
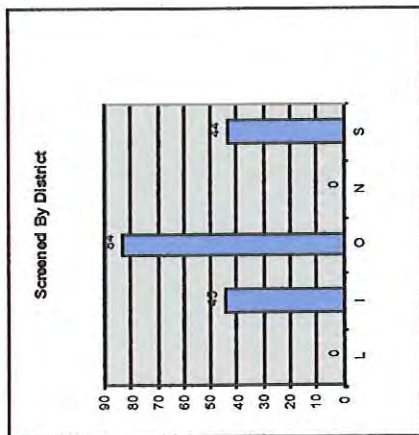
New Beacon of Hope YTD



Total Beacon of Hope



See the 21st Century Mobile Screening Unit  
as of July 31, 2017



# NORTH CAROLINA



Lions, Inc.

7/31/2017

## Brighter Visions Annual Fund Drive

District		Contributions
L	\$	14,436.00
I	\$	650.00
O	\$	11,610.00
N	\$	-
S	\$	1,365.00
M	\$	-
	\$	-
Total	\$	28,061.00

## Memorials & Honorariums

District		Contributions
L	\$	330.00
I	\$	250.00
O	\$	50.00
N	\$	500.00
S	\$	65.00
M	\$	-
	\$	-
Total	\$	1,195.00

## Camp Dogwood Raffle

District		
L	\$	1,025.00
I	\$	-
O	\$	692.00
N	\$	-
S	\$	-
M	\$	-
	\$	-
Total	\$	1,717.00

## Clinical Eye Research

District		
L	\$	-
I	\$	-
O	\$	-
N	\$	53.00
S	\$	-
M	\$	-
	\$	-
Total	\$	53.00

# NORTH CAROLINA



## Lions, Inc.

### Memorials & Honorariums Monthly Update

July 31, 2017

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					Current Month	Year to Date
Memorials						
Number					28	28
Honorariums						
Number					16	16
<i>District</i>	<i>Total Dollars</i>	<i>Total Clubs</i>	<i>Active Clubs</i>	<i>Percent</i>		
L	\$ 330	68	4	6%		
I	\$ 250	57	4	7%		
O	\$ 50	59	2	3%		
N	\$ 500	63	2	3%		
S	\$ 65	59	2	3%		
<b>Total</b>	<b>\$ 1,195</b>	<b>306</b>	<b>14</b>	<b>5%</b>		

# NORTH CAROLINA LIONS INCORPORATED

## Income Statement

For the Twelve Months Ending June 30, 2017

ACCT	DESCRIPTION	ACTUAL	BUDGET YTD	VARIANCE YTD	ANNUAL BUDGET	BUDGET REMAINING	LAST YEAR ACTUAL
<b>UNRESTRICTED REVENUE</b>							
<b>Brighter Visions</b>							
3000	Brighter Visions	534,380.03	647,500.00	(113,119.97)	647,500.00	113,119.97	563,830.71
3001	BV Memorials/Honors	19,549.79	40,000.00	(20,450.21)	40,000.00	20,450.21	31,554.72
	<b>Total</b>	<b>553,929.82</b>	<b>687,500.00</b>	<b>(133,570.18)</b>	<b>687,500.00</b>	<b>133,570.18</b>	<b>595,385.43</b>
<b>Matching Funds</b>							
3100	Matching Fund Club	81,507.37	105,000.00	(23,492.63)	105,000.00	23,492.63	86,125.20
	<b>Total</b>	<b>81,507.37</b>	<b>105,000.00</b>	<b>(23,492.63)</b>	<b>105,000.00</b>	<b>23,492.63</b>	<b>86,125.20</b>
<b>Camp</b>							
3200	Camp Contributions	13,969.62	13,500.00	469.62	13,500.00	(469.62)	20,788.18
3205	Camper Fees	90,236.00	98,000.00	(7,764.00)	98,000.00	7,764.00	90,776.95
3210	Use of Camp	262,635.15	240,000.00	22,635.15	240,000.00	(22,635.15)	229,517.35
3215	Camp Store Sales	12,356.87	11,000.00	1,356.87	11,000.00	(1,356.87)	10,221.41
3285	Miscellaneous Income-Camp	724.40	2,000.00	(1,275.60)	2,000.00	1,275.60	2,042.53
	<b>Total</b>	<b>379,922.04</b>	<b>364,500.00</b>	<b>15,422.04</b>	<b>364,500.00</b>	<b>(15,422.04)</b>	<b>353,346.42</b>
<b>Other Revenue</b>							
3300	Interest Income	1,879.45	3,000.00	(1,120.55)	3,000.00	1,120.55	2,555.71
3304	Interest Investments	27,737.99	52,500.00	(24,762.01)	52,500.00	24,762.01	57,776.27
3306	State Council Rent	1,200.00	1,200.00	0.00	1,200.00	0.00	1,200.00
3310	Vision Van Fees	17,635.50	19,000.00	(1,364.50)	19,000.00	1,364.50	17,020.00
3315	Partner-in-Service	3,475.00	4,000.00	(525.00)	4,000.00	525.00	3,712.50
3316	Beacon of Hope	16,000.00	20,000.00	(4,000.00)	20,000.00	4,000.00	16,600.00
3320	Bequests	73,459.04	0.00	73,459.04	0.00	(73,459.04)	0.00
3325	BV Corp/Bus	15,019.81	32,000.00	(16,980.19)	32,000.00	16,980.19	23,769.01
3328	BV Public Individuals	7,679.12	10,000.00	(2,320.88)	10,000.00	2,320.88	77,626.52
3339	Deaf Blind Income	9,141.72	10,000.00	(858.28)	10,000.00	858.28	8,440.06
3340	Miscellaneous Income-NCLI	121.44	1,000.00	(878.56)	1,000.00	878.56	0.00



**NORTH CAROLINA LIONS INCORPORATED**  
**Income Statement**  
**For the Twelve Months Ending June 30, 2017**

3345	Released from Restricted	0.00	141,482.00	(141,482.00)	141,482.00	141,482.00	222,998.83
3348	Realized Gains on sale	19,715.53	0.00	19,715.53	0.00	(19,715.53)	8,348.91
3349	Unrealized Gain on Stocks	84,060.69	0.00	84,060.69	0.00	(84,060.69)	(73,956.79)

**Total**      **277,125.29**      **294,182.00**      **(17,056.71)**      **294,182.00**      **17,056.71**      **366,091.02**

**TOTAL**      **1,292,484.52**      **1,451,182.00**      **(158,697.48)**      **1,451,182.00**      **158,697.48**      **1,400,948.07**

<i>ACCT</i>	<i>DESCRIPTION</i>	<i>ACTUAL</i>	<i>BUDGET</i>	<i>VARIANCE</i>	<i>ANNUAL</i>	<i>BUDGET</i>
		<i>YTD</i>	<i>YTD</i>	<i>YTD</i>	<i>BUDGET</i>	<i>REMAINING</i>

**RESTRICTED REVENUE**

3500	Camp Raffle	129,798.30	150,000.00	(20,201.70)	150,000.00	20,201.70
3510	Rec'd for Eye Research	69,736.86	15,000.00	54,736.86	15,000.00	(54,736.86)
3525	Winston-Salem Fdn	30,408.00	30,000.00	408.00	30,000.00	(408.00)
3646	Cont. Wish Fund	300.00	0.00	300.00	0.00	(300.00)
3647	Camper Fees (TR)	9,450.00	0.00	9,450.00	0.00	(9,450.00)
3650	Other TR Income	15,406.57	0.00	15,406.57	0.00	(15,406.57)

**Total**      **255,099.73**      **195,000.00**      **60,099.73**      **195,000.00**      **(60,099.73)**

**PERMANENTLY RESTRICTED REVENUE**

3800	Stickley Fellowships	20,750.00	24,000.00	(3,250.00)	24,000.00	3,250.00
3815	Partner-in-Service	10,425.00	10,000.00	425.00	10,000.00	(425.00)
3816	Eye Research	1,000.00	0.00	1,000.00	0.00	(1,000.00)

**Total**      **32,175.00**      **34,000.00**      **(1,825.00)**      **34,000.00**      **1,825.00**

**TOTAL INCOME**      **1,579,759.25**      **1,680,182.00**      **(100,422.75)**      **1,680,182.00**      **100,422.75**

**UNRESTRICTED EXPENSES**

**Programs**

# NORTH CAROLINA LIONS INCORPORATED

## Income Statement

For the Twelve Months Ending June 30, 2017

4002	Educational Grants	11,250.00	12,750.00	(1,500.00)	12,750.00	1,500.00
4004	Walking Canes	25,336.41	25,000.00	336.41	25,000.00	(336.41)
4038	VIP Fishing Tournament	15,000.00	15,000.00	0.00	15,000.00	0.00
	<b>Total</b>	<b>51,586.41</b>	<b>52,750.00</b>	<b>(1,163.59)</b>	<b>52,750.00</b>	<b>1,163.59</b>

### Vision Van

4077	Van Printing	1,384.95	1,800.00	(415.05)	1,800.00	415.05
4078	Van Telephone	907.95	1,200.00	(292.05)	1,200.00	292.05
4080	Van Supplies	595.37	500.00	95.37	500.00	(95.37)
4081	Van Medical Supplies	1,764.46	1,500.00	264.46	1,500.00	(264.46)
4083	Van Vehicle Expense	13,198.79	17,000.00	(3,801.21)	17,000.00	3,801.21
4084	Van Driver Expense	8,363.87	11,000.00	(2,636.13)	11,000.00	2,636.13
	<b>Total</b>	<b>26,215.39</b>	<b>33,000.00</b>	<b>(6,784.61)</b>	<b>33,000.00</b>	<b>6,784.61</b>

ACCT	DESCRIPTION	ACTUAL	BUDGET YTD	VARIANCE YTD	ANNUAL BUDGET	BUDGET REMAINING
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### Camp Dogwood

4101	Camper Applications	675.00	1,000.00	(325.00)	1,000.00	325.00
4105	Payroll-Perm Staff-Camp	91,836.05	94,700.00	(2,863.95)	94,700.00	2,863.95
4106	Payroll-Pgm Manager	47,219.61	46,600.00	619.61	46,600.00	(619.61)
4107	Payroll-Food Manager	36,590.31	36,400.00	190.31	36,400.00	(190.31)
4108	Payroll-Counselors/Nurse	53,330.00	59,400.00	(6,070.00)	59,400.00	6,070.00
4110	Contract Labor	22,750.00	18,000.00	4,750.00	18,000.00	(4,750.00)
4111	Payroll-Part Time	39,153.05	45,150.00	(5,996.95)	45,150.00	5,996.95
4115	FICA Taxes Camp	16,362.48	17,500.00	(1,137.52)	17,500.00	1,137.52
4116	SS Medicare-Camp	3,826.66	3,850.00	(23.34)	3,850.00	23.34
4117	Unemployment Ins-Camp	900.02	2,600.00	(1,699.98)	2,600.00	1,699.98
4118	Workers Comp	12,952.97	15,000.00	(2,047.03)	15,000.00	2,047.03
4120	Retirement Employer-Camp	6,635.16	7,000.00	(364.84)	7,000.00	364.84
4121	Hospital Ins-Camp	56,564.56	62,000.00	(5,435.44)	62,000.00	5,435.44
4122	Term Life Camp	1,125.68	1,100.00	25.68	1,100.00	(25.68)
4130	International Counselors	1,660.00	0.00	1,660.00	0.00	(1,660.00)
4131	Telephone Expense-Camp	3,317.72	3,600.00	(282.28)	3,600.00	282.28
4134	Insurance	38,364.73	37,000.00	1,364.73	37,000.00	(1,364.73)
4135	Audit Fees-Camps	7,000.00	7,500.00	(500.00)	7,500.00	500.00

# NORTH CAROLINA LIONS INCORPORATED

## Income Statement

For the Twelve Months Ending June 30, 2017

4136	Medical Supplies	1,261.25	1,000.00	261.25	1,000.00	(261.25)
4137	Food	79,993.22	85,000.00	(5,006.78)	85,000.00	5,006.78
4138	Utilities	71,396.65	75,000.00	(3,603.35)	75,000.00	3,603.35
4139	Road Vehicles-Camp	4,665.51	7,500.00	(2,834.49)	7,500.00	2,834.49
4142	Travel Expense-Camp	968.00	1,500.00	(532.00)	1,500.00	532.00
4143	Miscellaneous Exp-Camp	3,829.61	2,000.00	1,829.61	2,000.00	(1,829.61)
4144	Ent/Rec-Camp	3,005.52	4,600.00	(1,594.48)	4,600.00	1,594.48
4145	Boats/Waterfront	5,047.15	5,700.00	(652.85)	5,700.00	652.85
4146	Arts/Crafts-Camp	1,596.01	5,000.00	(3,403.99)	5,000.00	3,403.99
4147	Camp Store Merchandise	6,745.44	8,500.00	(1,754.56)	8,500.00	1,754.56
4148	Housekeeping	6,703.75	9,000.00	(2,296.25)	9,000.00	2,296.25
4150	Recruitment Advertising	1,180.00	1,000.00	180.00	1,000.00	(180.00)
4151	Nonfood Kitchen Supplies	12,812.01	10,000.00	2,812.01	10,000.00	(2,812.01)
4152	Other Camp Supplies	2,319.61	750.00	1,569.61	750.00	(1,569.61)
4153	Summer Staff Expense	4,092.16	5,000.00	(907.84)	5,000.00	907.84
4154	Linens	2,820.37	3,000.00	(179.63)	3,000.00	179.63
4160	Testing Expense	2,053.27	2,500.00	(446.73)	2,500.00	446.73
4181	Bad Debt Expense	460.00	0.00	460.00	0.00	(460.00)
<b>Total</b>		<b>651,213.53</b>	<b>685,450.00</b>	<b>(34,236.47)</b>	<b>685,450.00</b>	<b>34,236.47</b>

ACCT	DESCRIPTION	ACTUAL	BUDGET YTD	VARIANCE YTD	ANNUAL BUDGET	BUDGET REMAINING
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<b>Matching Funds</b>						
4201	Matching Funds	160,683.29	210,000.00	(49,316.71)	210,000.00	49,316.71
4202	Matching Funds Direct	44,993.88	0.00	44,993.88	0.00	(44,993.88)
<b>Total</b>		<b>205,677.17</b>	<b>210,000.00</b>	<b>(4,322.83)</b>	<b>210,000.00</b>	<b>4,322.83</b>

<b>Public Information</b>						
4210	Advocate	0.00	2,000.00	(2,000.00)	2,000.00	2,000.00
4215	Prom/Development	3,998.08	3,000.00	998.08	3,000.00	(998.08)
<b>Total</b>		<b>3,998.08</b>	<b>5,000.00</b>	<b>(1,001.92)</b>	<b>5,000.00</b>	<b>1,001.92</b>

<b>Fund Raising</b>						
4220	BV Supplies	1,060.02	5,000.00	(3,939.98)	5,000.00	3,939.98

8/8/2017 at 3:28 PM

For Management Purposes Only

# NORTH CAROLINA LIONS INCORPORATED

## Income Statement

For the Twelve Months Ending June 30, 2017

4226	BV Awards	1,200.00	750.00	450.00	750.00	(450.00)
	<b>Total</b>	<b>2,260.02</b>	<b>5,750.00</b>	<b>(3,489.98)</b>	<b>5,750.00</b>	<b>3,489.98</b>
<b>Officers &amp; Committees</b>						
4230	President's I/S	1,729.81	7,000.00	(5,270.19)	7,000.00	5,270.19
4232	President's O/S	0.00	1,250.00	(1,250.00)	1,250.00	1,250.00
4234	Board Members	4,559.36	8,500.00	(3,940.64)	8,500.00	3,940.64
4235	Other Officers	3,660.32	6,000.00	(2,339.68)	6,000.00	2,339.68
4236	Committee Travel	6,359.92	7,000.00	(640.08)	7,000.00	640.08
4237	Meetings Expense	1,847.92	2,000.00	(152.08)	2,000.00	152.08
4240	Plaques/Trophies	624.00	500.00	124.00	500.00	(124.00)
	<b>Total</b>	<b>18,781.33</b>	<b>32,250.00</b>	<b>(13,468.67)</b>	<b>32,250.00</b>	<b>13,468.67</b>
<b>Salaries</b>						
4250	Payroll-Perm Staff-NCLI	92,621.11	97,800.00	(5,178.89)	97,800.00	5,178.89
4252	Payroll-Executive Director	106,401.29	95,500.00	10,901.29	95,500.00	(10,901.29)
4253	Payroll-Vision Van	46,646.93	46,700.00	(53.07)	46,700.00	53.07
4254	Consulting Fees	12,000.00	15,000.00	(3,000.00)	15,000.00	3,000.00
	<b>Total</b>	<b>257,669.33</b>	<b>255,000.00</b>	<b>2,669.33</b>	<b>255,000.00</b>	<b>(2,669.33)</b>
<b>Payroll Taxes</b>						
4260	FICA Taxes-NCLI	15,302.53	14,607.00	695.53	14,607.00	(695.53)
4261	SS Medicare-NCLI	3,578.99	3,416.00	162.99	3,416.00	(162.99)
4262	Unemployment Ins-NCLI	361.16	1,275.00	(913.84)	1,275.00	913.84
	<b>Total</b>	<b>19,242.68</b>	<b>19,298.00</b>	<b>(55.32)</b>	<b>19,298.00</b>	<b>55.32</b>
<b>ACCT</b>	<b>DESCRIPTION</b>	<b>ACTUAL</b>	<b>BUDGET YTD</b>	<b>VARIANCE YTD</b>	<b>ANNUAL BUDGET</b>	<b>BUDGET REMAINING</b>
<b>Employee Benefits</b>						
4270	Retirement-NCLI	9,147.88	8,209.00	938.88	8,209.00	(938.88)
4271	Hospital Ins-NCLI	44,232.76	47,900.00	(3,667.24)	47,900.00	3,667.24
4272	Term Life Ins-NCLI	1,353.47	1,225.00	128.47	1,225.00	(128.47)

# NORTH CAROLINA LIONS INCORPORATED

## Income Statement

For the Twelve Months Ending June 30, 2017

Total	54,734.11	57,334.00	(2,599.89)	57,334.00	2,599.89
<b>Office Expenses</b>					
4300 Staff Travel I/S NCLI	8,613.44	6,750.00	1,863.44	6,750.00	(1,863.44)
4301 Exec Dir Travel O/S	0.00	1,200.00	(1,200.00)	1,200.00	1,200.00
4302 Road Vehicles-NCLI	2,408.39	6,000.00	(3,591.61)	6,000.00	3,591.61
4305 Telephone-NCLI	9,981.42	9,500.00	481.42	9,500.00	(481.42)
4306 Office Supplies	6,371.88	8,000.00	(1,628.12)	8,000.00	1,628.12
4307 Directories	1,300.00	1,250.00	50.00	1,250.00	(50.00)
4310 Postage	6,059.55	8,500.00	(2,440.45)	8,500.00	2,440.45
4311 Postage Equipment	5,554.13	5,800.00	(245.87)	5,800.00	245.87
4314 Audit Fees-NCLI	7,000.00	7,500.00	(500.00)	7,500.00	500.00
4317 Mnt Contracts	671.00	1,100.00	(429.00)	1,100.00	429.00
4319 Copier	4,810.02	5,000.00	(189.98)	5,000.00	189.98
4326 Benefits Administrative	244.20	750.00	(505.80)	750.00	505.80
4327 Staff Training	168.10	500.00	(331.90)	500.00	331.90
4340 Software & Repairs	12,436.60	10,000.00	2,436.60	10,000.00	(2,436.60)
4349 Staff Welfare	609.42	1,000.00	(390.58)	1,000.00	390.58
4387 Stickley Plaques-Pins	2,452.56	3,500.00	(1,047.44)	3,500.00	1,047.44
4388 Investment Fees	18,422.06	16,500.00	1,922.06	16,500.00	(1,922.06)
4389 Miscellaneous Exp-NCLI	5,252.02	2,500.00	2,752.02	2,500.00	(2,752.02)
<b>Total</b>	<b>92,354.79</b>	<b>95,350.00</b>	<b>(2,995.21)</b>	<b>95,350.00</b>	<b>2,995.21</b>
<b>Other Expenses</b>					
<b>Total</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>TOTAL UNREST</b>	<b>1,383,732.84</b>	<b>1,451,182.00</b>	<b>(67,449.16)</b>	<b>1,451,182.00</b>	<b>67,449.16</b>
<b>ACCT DESCRIPTION</b>	<b>ACTUAL</b>	<b>BUDGET YTD</b>	<b>VARIANCE YTD</b>	<b>ANNUAL BUDGET</b>	<b>BUDGET REMAINING</b>
<b>RESTRICTED EXPENSES</b>					
<b>Special Projects</b>					
4502 UNC	109,600.00	0.00	109,600.00	0.00	(109,600.00)

**NORTH CAROLINA LIONS INCORPORATED**  
**Income Statement**  
**For the Twelve Months Ending June 30, 2017**

	<b>TOTAL</b>	<b>109,600.00</b>	<b>0.00</b>	<b>109,600.00</b>	<b>0.00</b>	<b>(109,600.00)</b>
<b>Maintenance</b>						
4600 M & R Air Condition/Heat	10,262.74	12,000.00		(1,737.26)	12,000.00	1,737.26
4601 M & R Dumpster	4,011.10	4,500.00		(488.90)	4,500.00	488.90
4602 M & R Electrical	5,249.66	1,500.00		3,749.66	1,500.00	(3,749.66)
4604 M & R Fire Safety	4,584.57	4,350.00		234.57	4,350.00	(234.57)
4606 M & R Lawn/Pastures	417.24	500.00		(82.76)	500.00	82.76
4607 M & R Mowers/Tractors	1,258.53	500.00		758.53	500.00	(758.53)
4608 M & R Other	6,938.11	12,000.00		(5,061.89)	12,000.00	5,061.89
4609 M & R Painting	468.72	0.00		468.72	0.00	(468.72)
4610 M & R Pest Control	66,703.85	9,000.00		57,703.85	9,000.00	(57,703.85)
4611 M & R Plumbing	3,813.02	4,000.00		(186.98)	4,000.00	186.98
4612 M & R Supplies	3,293.37	2,000.00		1,293.37	2,000.00	(1,293.37)
4613 M & R Washer/Dryer	1,009.79	1,000.00		9.79	1,000.00	(9.79)
4614 M & R Water/Waste Treatment	21,106.40	16,000.00		5,106.40	16,000.00	(5,106.40)
4616 M & R Kitchen Equipment	4,572.04	1,500.00		3,072.04	1,500.00	(3,072.04)
4617 M & R Boats/Waterfront	2,656.83	3,500.00		(843.17)	3,500.00	843.17
4619 Special Maintenance	8,471.49	10,000.00		(1,528.51)	10,000.00	1,528.51
<b>Total</b>	<b>144,817.46</b>	<b>82,350.00</b>		<b>62,467.46</b>	<b>82,350.00</b>	<b>(62,467.46)</b>
<b>Other</b>						
4700 Camp Raffle	30,215.00	35,000.00		(4,785.00)	35,000.00	4,785.00
4709 Camper Fee Exp (TR)	3,912.50	0.00		3,912.50	0.00	(3,912.50)
4710 Other Expense TR	17,449.99	0.00		17,449.99	0.00	(17,449.99)
<b>Total</b>	<b>51,577.49</b>	<b>35,000.00</b>		<b>16,577.49</b>	<b>35,000.00</b>	<b>(16,577.49)</b>
<b>TOTAL RESTRICTED</b>	<b>305,994.95</b>	<b>117,350.00</b>		<b>188,644.95</b>	<b>117,350.00</b>	<b>(188,644.95)</b>
<b>GRAND TOTAL</b>	<b>1,689,727.79</b>	<b>1,568,532.00</b>		<b>121,195.79</b>	<b>1,568,532.00</b>	<b>(121,195.79)</b>
<b>NET GAIN(LOSS)</b>	<b>(\$ 109,968.54) \$</b>	<b>111,650.00</b>		<b>(221,618.54) \$</b>	<b>111,650.00</b>	<b>221,618.54</b>

## MSU Considerations

In 2016-17 we booked 104 screenings. In 2015-16 we booked 111 screenings. Our auditors estimate the annual program costs \$163,000 and based on these numbers that the breakdown cost per screening is around \$1500. Currently we charge the clubs \$150 per screening and made \$17,000 in 2016-17. Clubs pay approximately 10% of the cost to host a screening and the rest of the funds are allocated from Brighter Visions.

1. Cancellation Policy-- would require a minimum of a 30 day notice of cancellation for a Lions Club to receive a refund. For the Lions Clubs that reserve a date and never cancel or send paperwork back in until having been called multiple times, they should be billed if they cancel under the 30 day time frame. Exceptions being ( Natural Disaster/ Major Weather / Death of a club member) Just in the months of May and June 2017 we have had 4 cancellations. Two of these were 48 hours or less before the screening was to start. The other two were less than 3 weeks before the screening which in most cases does not allow another club time to utilize the date.
2. Raising the MSU Fee for Clubs-- if we raise the fee some Lions Clubs may not be able to afford to host screenings, which is a valuable tool for getting the Lions into the community, and in turn, helps them get new members. There is a need to offset the cost or raise more BV funds.
3. Last Minute Screenings--scheduled within 60 days are not as well prepared or advertised as they should be but still think some cases are necessary. We typically book several school screenings each year with less than a months' notice but this is normally the exception on good attendance because of a captive audience. When a club books a last minute screening, we are unable to 'stack' multiple days for other nearby clubs to host as well which is how we best utilize our drive time and transportation costs.

**North Carolina Lions, Inc.**

**Chestnut Tree Inn**

**Cherokee, N. C.**

**August 11<sup>th</sup> – August 13<sup>th</sup>, 2017**

Since we are only one month into the New Year there is very little to report. I do have a couple of items to bring to your attention.

Under UNRESTRICTED REVENUE, line items 3000 and 3001, Brighter Visions and Memorials/Honorariums. Actual is \$ 29,256 compared to budget of \$ 16,065. Great start of plus \$ 13,191. Great start to what we hope to be an indication of greater things to come.

One clarification. Last year camp revenue that was received in May-June for campers attending July-August was added back in August. This year those campers paying early funds were moved into July instead of August. It looks like we had a surplus of revenue by \$30,000 but this will even out next month. If you have further questions on this Hillary will be glad to answer those.

As of this report (time of writing) the PERMANENTLY RESRICTED ASSETS investments still reflect the decrease of \$ 369,462. The investment committee met Wednesday night. I do not know what our report will be, but you will be getting one.

Respectfully Submitted,

Skippy Jackson, Treasurer



## Nominating Chair Report

By Carlton Metts, State NCLI Nominating Chair  
08.13.2017

President George thank you and all Lions for allowing me to serve as the State Nominating Chair for 2017-2018. I'm looking forward to a great year serving with a great group of qualified committee members.

I have not received any letters of intent to run thus far, the year is early. I encourage all current NCLI officers to get your letters of intent to run to me as soon as possible for your next level or if you are intending to repeat as Secretary (3 years) or Treasurer (4 years). Anyone that may wish to become a candidate for an office of the North Carolina Lions Inc. please forward your letter of intent and resume to me by US Mail or email.

The requirement for these positions are available and can be found in the North Carolina Lions Incorporated By-Laws Article 7, page 9 of which is located on the website at [nclionsinc.org](http://nclionsinc.org).

**As for the Council of Governors** any Current District Governors or Past District Governors interested in the position of Council Chairperson should submit their name and resume of service by September 30th to the State Council Nominating Chairperson. As of today I have one name submitted, which is: Past District Governor Terry J. Cauble of the Mt. Pleasants Lions Club.

After the September 30<sup>th</sup> deadline I will certify the qualifications of each candidate and forward all information to the 1<sup>st</sup> VDGs by October 20<sup>th</sup>. The interviews and selection will take place at the November Council Meeting. I will arrange and schedule that meeting on November 12, 2017 at the Hilton Garden Inn Northlake, Charlotte.

Anyone needing assistance to locate the requirements of any position NCLI or Council may call or email me. My information is in the Directory.

Submitted by,



PDG Carlton Metts  
State NCLI Nominating Chair

5. Report of the Ad-hoc Committee by Past President Herb Justice

See attached report.

A motion was made by Treasure Skippy Jackson and a second by District Governor Karl Ernst to grant permission to move forward with the Strategic Plan to change some committee names and combine some and implement a new logo for the off season.

Motion passed unanimously.

**Committees Operating Under Second Vice President Chris Headley**

**a. Clinical Eye Research:**

**PDG Bob Sprinkle Chair**

See attached report.

**b. Properties:**

**Richard Rogers Chair**

See attached report.

**c. Public Information and Education:**

**Past President Paul Bledsoe Chair**

See attached report.

**d. Sight and Hearing:**

**PDG Ron Kelly Chair**

See attached report

**e. Volunteers :**

**PDG's Marti and Don Henry Chairs**

Thanks to the Volunteers for the season of Camping. There were six volunteers each week. The Spring Volunteer Week to prepare the camp for the 2018 Camping Season will be April 9th through April 12th. We always need lots of help that week. Please plan on attending to help us get the camp in tip top shape. We always have lots of glasses to sort through during this volunteer week also.

Applications for the VIP Fishing Tournament are now being accepted. The VIP Tournament will be held on October 16th through October 18th this year. If you haven't volunteered for the VIP please do so. Once you have been you will always want to go back.

Once again we will need our valuable volunteers for the yearly camping season in 2018. It will be mine and Don's pleasure to serve as Volunteer Chairs for this Lion's year. Thank you President George for asking us to serve.

Respectfully submitted,

PDG's Marti and Don

STRATEGIC PLANNING COMMITTEE REPORT  
TO EXECUTIVE COMMITTEE ON AUGUST 11, 2017

The Strategic planning committee last met on July 23, 2017 at Camp Dogwood to discuss developing the following recommendations to present to a caucus on SATURDAY SFTERNOON IN Cherokee;

By unanimous decision, it is the committee's recommendations that our By-Laws be revised as follows:

- I. Delete all committees except Nominating Committees and By-Laws Committee listed in Section 2
- II. Combine the following Committees and rename as follows
  1. Combine Sight and Hearing and Clinical Eye Research Committee under **"Public Information Committee"**
  2. Combine Volunteers Committee with Properties Committee and NAME IT **"Properties and Volunteers Committee"**
  3. Combine Fellowships and Partners with Brighter Visions Fund Raising Committee and name it **"Fund Raising Committee"**
  4. Create a new **"NCLI Long Range Planning Committee"**
- III. Retain the following Committees
  1. **Budget and Finance Committee**
  2. **Camp Dogwood Committee**
- IV. Place the above committees in a Policy Manual to be developed by the appropriate Committees and submitted to the Strategic Planning Committee for review before being presented to the Executive Committee and the Board for approval.

After discussing why we should make these recommendations, it was the consensus of all the committee members that we had to make some changes in the way we have been doing business if the NC Lions Inc. is to continue in the future. Their recommendations are based upon observations and performance results by the existing committees over the past few years. Their reasons are as follows:

- A. The 1<sup>st</sup> Vice District Governor has an enormous task in filling his/her District Chairs as promoted by Lions International and the State Constitution as well as filling the District appointments to the Committees listed in the NC Lions, Inc. By-Laws and as such, some (but not all) of the appointments to our committees have resulted in these Lions:
  1. Having no interest in serving on that committee or do not know that they have been appointed to the committee or
  2. Refuse to serve or even participate in a conference call or
  3. Their appointment was to satisfy a requirement of the By-Laws or
  4. They are not qualified to full fill their appointment as they know very little about the services provided by the NC Lions, Inc., and may have never visited Camp Dogwood to see what the Lions have to offer at Camp Dogwood.

5. We can relieve some of the pressure on the 1<sup>st</sup> VDG to find suitable Lions to fill all their appointments.
- B. If these recommendations are acceptable, Article X except for Section 11 will need to be revised.
- C. In addition it is our recommendation that Article IX be reworded similar to the following:
  1. Prior to District appointments to the above new Committees, the 1<sup>st</sup> Vice District Governor shall submit at least 2 suggested candidates for review and agreement by the 1<sup>st</sup> Vice District Governor and the Incoming President of North Carolina Lions, Inc. The second sentence should remain the same.

It was also brought up that our staff was having trouble when talking with outside entities about grants and partnerships getting across that Camp Dogwood was not the type of Camp associated with the Boy Scouts/Girl Scouts and other summer camps. Our facilities were far above what they may associate with these camps. After a period of discussion it was felt and wholly agreed upon that we should recommend the following for marketing purposes: It is our recommendation that we should change the name of "MEETING and RETREAT CENTER at CAMP DOGWOOD" to "DOGWOOD ON LAKE NORMAN". This is to be used for marketing purposes as the Strategic Planning Committee is **not** recommending that we change the name of Camp Dogwood.

We are also recommending that consideration be given to the NC Lions Inc. having a secondary DBA as the "Brighter Visions Foundation"

These are the Committee recommendations that will be presented at the Caucus tomorrow, Saturday August 12, 2017 at 3:00 PM. It is our feeling that we should and need to get input and comments from our Lions prior to finalizing these recommendations to present at the November Board meeting.

Thanks for the opportunity to Serve,

PDG/PP Herbert A. Justice, Chair

**North Carolina Lions, Inc.  
Board of Directors Meeting  
Chestnut Tree Inn – Cherokee, NC  
August 13, 2017**

**Good Morning to:**

- **International Lions**
- **North Carolina Lions Inc. Board of Directors**
- **MD 31 District Governors all**
- **Fellow Lions and guests.**

**I visited the Clinical Eye Research Department at Wake Forest Baptist Hospital this week and had the good fortune to meet and have a spontaneous conversation with Dr. Matthew Giegengack.**

**Our discussion soon centered on his extreme gratitude to Lions Clubs for their continued financial support that allows for state of the art equipment to treat those with diminished sight or is at risk for permanent blindness.**

**He shared his recent work in San Pedro Sula, Honduras at the Lion's Club Hospitale Fraternidad in June of this year. A team of eleven vision and eye care professionals, all affiliated in some way with Wake Forest Eye Center, performed 192 cataract surgeries and six cornea transplants during the eight day clinic. I have shared his power point of this work with you in a handout in front of you.**

**As we walked and talked, he pointed out to me the many recognition plaques that adorn the walls thanking Lions Clubs, individual Lions, and North Carolina Lions Multiple District 31.**

**I appreciate this totally unexpected visit with Dr. Giegengack. I highly recommend that each one in this room visit the Wake Forest Eye Center on the 6<sup>th</sup> floor of Wake Forest Medical Center. The professionals in this center are proud of their partner, Lions Clubs, and when you see the work Lions in this venue, you will be proud also.**

**Submitted by:  
PCC, Bob Sprinkle  
Clinical Eye Research Committee Chair**

Richard Rogers

State Committee Chair – Properties

Concord Lions Club

President George Suggs and Fellow Lions

Since I am new to the job this will be a short report. I intend to dialog with Hillary Brodofsky and the other District Property Chairs in the near future as well as pqsst Property Chair Robert Carroll to devise a plan as to what the main priorities are for Camp Dogwood.

Respectfully submitted,  
Richard Rogers  
State Properties Chair



**Public Information Chair Report – 8/17**

**Prepared by: PDG Paul R. Bledsoe**

As we continue to build awareness and ownership of the foundation to each and every member of Lions Clubs across our state, Hannah, Hillary and I will continue to create a better communication line for the sustainability and growth of our wonderful foundation. Plus, I will work with the Board of Directors in making sure our story reaches everyone throughout each district as officers is the catalyst for growth and communication.

Considerable progress has been made by our Development Officer Hannah Earnhardt in her short period of employment. This is where we are in communication and planning for today and tomorrow.

**Website:** We are continuing to make changes to the NCLI website in order to improve Lions and patron engagement. There have been some concerns regarding the Member Center login and logoff process. We are working closely with our web developer to discover the best option. We want the login/logoff process to be easy, but we also need to maintain proper security measures. The site was redesigned at the beginning of the year to properly highlight and showcase NCLI information for all web users. We will continue to provide modifications to the site to increase positive engagement.

**Social Media:** The NCLI Brighter Visions Facebook page is our most active social media account. Even though we have a Twitter account, we are still building our engagement with Lions Clubs across the state through Twitter. We have 833 followers on Facebook with an average of 630 daily impressions. We have an average of 77% response rate to our posts and most engagement takes place between 7-9 PM. Individuals interact most with the posts with the BV video, photos, and words of gratitude directed towards the Lions Clubs. With this said, our posts with photos generate the most overall engagement with an average reach of 250 individuals and 35 reactions per photo.

**Printed Marketing:** As we look towards improving our fundraising efforts as well as driving more individuals/groups/corporations to our meeting and retreat center in the off-season, we need new and improved marketing materials. We will look at creating pieces that share the need to know information and will drive individuals to our website for more. These pieces will include an infographic with statistics, tri-fold with snap shots and blurbs, and take-away pieces.

**Advertisement:** We will begin exploring the use of print and digital advertising especially Facebook marketing. We need to expand our reach to potential individual donors and businesses. We will assess the impact of advertisement in newspaper, magazine, banner ads, blog postings, and newsletters.

It's easy to be forgotten, that's why a continuous exposure and communication is the key for continued revenue and serving more of those less fortunate... It is our quest, and purpose.

I recently spoke to a district in our state and told the story about Mark Zuckerberg the founder of Facebook. He said find your purpose. You have to have purpose for success, we have that purpose with our foundation, it's clear and defined. He mentioned that the hardest part of growth for Facebook was the fact, they did not define or communicate their purpose. That's where we as Lions must define the purpose in stories and the reason we are here. From the broad smiles to the person that sees clearly for the first time... The purpose... a better quality of life for our citizens in NC.

Respectively submitted,

PDG Paul Bledsoe, NCL Public Information Chair



## Report of the Sight and Hearing Conservation Committee

Sunday, August 13, 2017

First, I want to thank President George Suggs for the opportunity to serve as State Chair of the Sight and Hearing Conversation Committee this year. I hope I'm up to the challenge this opportunity presents. Secondly, I want to lay out for everyone to read, a distillation of Article X, Section 4, of the North Carolina Lions, Inc., By-Laws. Not everyone has a copy of the By-Laws laying around or wants to see what the Sight and Hearing Conservation Committee is supposed to do. But I think it's good every now and then to trot it out, dust it off and let it breathe a little. I won't read it to you verbatim. Instead, let me tell you the essence of this Committees mission.

1. The Committee is asked to encourage clubs to enter into a variety of activities with the blind and/or hearing impaired community, especially one-on-one involvement, informing them of the services available to them through the programs of the North Carolina Lions, Inc., the Division of Services for the Blind, and other agencies.
2. The Committee is also asked to promote public information and awareness of the problems of the hearing impaired, screening and early detection, collection of used hearing aids, and the use of Camp Dogwood and other types of recreation for the deaf and/or blind.
3. The Committee is also told it needs to promote the use of the Mobile Screening Unit by Lions Clubs throughout the State.
4. The Committee is then asked to assist in the selection and awarding the North Carolina Lions Educational Grants each year to worthy students of blind or visually impaired parent and/or parents, either living or deceased.
5. Last, but not least, the Committee is given the opportunity to educate both Lions Clubs and the general public on the humanitarian acts of organ and eye tissue donation for transplantation.

I strongly feel that this years District Sight and Hearing Conservation Committee Chairs are rearing to meet this opportunity head on.

Quite a few times in the past several years my club has found itself either short of funds for eye exams & glasses or that Matching Funds had evaporated late in the year. When that happens it's good to know that there other organizations available to assist us in our quest to aid the visually impaired.

**We are not alone in providing services to the blind and visually impaired. District Committee Chairs need to educate themselves on the resources available outside of Lions and communicate this information to their Clubs via Zone and**

**Club meetings. That journey could begin with the following two sources I found last year:**

Prevent Blindness North Carolina      [www.preventblindness.org/nc](http://www.preventblindness.org/nc)

New Eyes      [www.neweyes.org](http://www.neweyes.org)

**Prevent Blindness North Carolina** is a non-profit voluntary health agency dedicate to preventing blindness, preserving and restoring sight and promoting good vision to all. In collaboration with local and national partners, Prevent Blindness North Carolina administers four programs offering financial resources to applicants who qualify under the specific guidelines for each program. This organization operates in 36 counties and perform both preschool and adult vision screening programs. In 2015-2016, they screened 30,177 preschoolers and 5,825 adults. For adult screening dates, you should contact your local Senior Enrichment Center.

**New Eyes.** Since 1932, New Eyes has provided clear vision to over 8 million people in the United States and throughout the world. In a statement to the press the company said: "We purchase new prescription eyeglasses for U.S. residents in financial need and distribute used glasses to the disadvantaged in developing countries. Individuals cannot apply for themselves. The online application is only accessible to social service agencies who apply on their clients behalf.

Sight and Hearing activities completed in 2017-2017 Lions Year

- 1,176 Support & Mobility Canes Issued
- 1,147 Eye Exams & 2,091 eyeglasses paid with Matching Funds
- 171,295 used glasses recycled
- 873 Hearing Aids recycled
- 4,783 Ink Jet Cartridges recycled

On page 1, I listed one of the objectives of Sight and Hearing Conservation was the education of our Clubs and the public on the need for organ and eye tissue donations for transplantation. You may not be aware of it but Lions' role in organ and eye tissue procurement has changed over the years. When I joined Lions in 1987, collection of "eye wills" was a big service project all over the State. In fact, since the 1950's the Lions have been instrumental in educating the public of the need for donation The Lions played an important role in the early development

and growth of the North Carolina Eye Bank, by providing financial support. However, over the years our role has changed.

On November 14, 1999, the NCLF Board of Directors adopted the following position statement: "The North Carolina Lions Foundation shall be the education arm for the humanitarian acts of organ donation, procurement and transplantation of eye tissue."

This position statement recognizes the need not only to promote the donation of eye tissue but also promote the donation of other organs.

The passage of House Bill 1372 "The Heart Prevails" and the establishment of an online registry for donation have changed the way we need promote donation.

On October 1, 2007, House Bill 1372 "The Heart Prevails" legislation became law. The bill was introduced in April 2007, in order to convert the **heart-on-the-license symbol, and those in the current DMV registry, to legal, first-person consent for organ and eye donation in North Carolina.** Prior to passage of this legislation the heart on your driver's license only reflected your intention to be a donor. It is important to note that HB 1372 converts the heart-on-license and the correlating names in the donor registry to legal first person consent. This means that next-of-kin can not change a donor's decision.

Promoting Organ and Tissue Donation does not have to be an additional Service Project of your Club to take on. When you have other events such as sponsoring the Mobile Screening Unit or a fundraiser, have a table set up with literature on Organ and Tissue donation and simply make it available for people to pick up. This literature is available at every DMV office in the State. It is written in both English and Spanish.

Lion Ron Kelly, State Chairman  
Sight and Hearing Conservation Committee

A motion by District Governor Curtis Erickson and a second by District Governor Karl Ernst to approve the committee reports operating under Second Vice President Chris Headley. The motion passed unanimously.

**Committees Operating under First Vice President:** First Vice President Sand Scarlett

First Vice President Sandy was absent and Second Vice President Chris Headley filled in for her.

**a. Pin Sales:**

**PCC Dave Butler Chair**

See attached report.

**b. By Laws :**  
**Chair**

**Past President Dale Dupree**

See attached report.

**c. Camp Dogwood:**

**PDG Wayne Faber Chair**

See attached report.

**d. Fellowships and Partners :**

**PDG Keith Peedin Chair**

Jack Stickley Fellowships  
Woolard Partner-in-Service  
Scruggs Beacon of Hope

**e. Brighter Visions :**

**PDG John Owens Chair**

See attached report.

**f. Budget and Finance:**

**Past Executive Director Steve Walker**

See attached report.

A motion by District Governor George Culp and a second by District Governor Carolyn Sprinkle to approve the committee reports operating under the First Vice President Sandy Scarlett ( Second Vice President Chris Headley). Motion passed unanimously.

**Other business:**

None

## **Pin Recycle Program—Over \$159,100.00!!**

By: Lion Dave Butler, PCC

President George, fellow Lions and guests. Since my report to you in May, we have only had one sale. I brought pins this weekend to finish two collections on vests for a Lions Club. This brought in \$ 68.00. This is always our slow time of the year with no Conventions or professional swaps.

Lion Lou Creel and I have pins and can fill most any request if your State collection has gaps. Give us a call or send us an email with your needs.

Thanks, again, to everyone who has played a part in the great success of this project for our North Carolina Lions, Inc. Eye Research Programs.

REMEMBER! IF IT WASN'T FOR EYE RESEARCH, MANY OF US WOULD BE BLIND TODAY AND MOST OF US WOULD BE FACING A LIFE OF BLINDNESS IN THE FUTURE.

Send pins to Lion Dave Butler, PDG, 688 South Country Club Road, Brevard, NC 28712 (email: [davbutler@comporium.net](mailto:davbutler@comporium.net)); Lion Lou Creel, PDG, 206 Riverview Avenue, Camden, NC 27921, or Lion Joe Shumate, PDG, 85 Farm House Rd, Roxboro, NC 27574.

**Amount raised to date is: \$ 159,111.39.**

Thank You

Lion Dave Butler, PCC

The Constitution and By-laws committee is happy to report that we have no request for changes or updates to be made at this time. We are in the process of reviewing the Constitution and By-Laws to see if anything should be done. If anyone has any questions or suggestions please forward them to a member of the Constitution and By-Laws committee.

## **Camp Dogwood Report**

**Greeting Fellow Lions,**

**Let me first start by saying thank you to NCLI President PDG George Suggs for allowing me to serve in this post. One of the greatest projects we do in our state is of course Camp Dogwood and how much it means to those we serve. With that in mind we need to strive to meet our Camp Dogwood goal of now 3 tickets per member as oppose to the 3 books per member. Last year we did just a little over \$126,000 in ticket sales which is down a little from past amounts. It is my goal to try to have a modest 15% increase this year which I feel can easily be done. But first we need to promote the importance of the ticket sales and what it goes for as far as maintenance for our camp.**

**Last year the following number were clubs in each district that made the 3 ticket Goal per member.**

**District L - (9)**

**District (i)- (23)**

**District (o)- (18)**

**District (n)- (14)**

**District (S)- (14)**

**As you can see there is clearly room for improvement. One of the things I am asking our district chairs is not only to have members rather than just ask someone to buy a ticket to win a vehicle but to take the time to have the seller tell exactly what Camp Dogwood is all about, if our lions don't do this then we are missing out on the whole purpose in doing what we do. I've also asked them to promote the camp to the Lions to get the word out to area businesses and church groups etc about using the camp for company picnics, church outings, weddings and family reunions. This helps bring in much needed revenue in the off season. As you know we never can predict unwelcomed events but just this past lions year and part of this one over \$60,000 dollars had to be spent in just pest control alone.**

**We are receiving mixed reviews about the new 3 tickets rather than 3 book raffle but in the long run feel this was a good way to go for various purposes.**

**I did want to mention something that a couple of lions have brought up is possibly having the Executive committee look into letting our VIP'S assist in**

**the selling of these tickets. Not sure best way to do this would be but many of the VIP'S love to buy tickets when they come to camp to help keep this program going. As you may have heard yes there is a possibility that our Camp might have a For Sale sign on it if we can't turn things around. And I for one don't even want to think about that and im sure the 800 plus VIP'S don't want to hear this either, Remember we are Lions and we don't Fail. So please encourage your clubs to sell and have your district chairs not wait for a call to give a program but to call clubs and say when can I come promote our states gem.**

**P.S mention about Pledge Cards**

**Sincerely PDG Wayne Faber**



Brighter Visions Report - August 13, 2017

North Carolina Lions, Inc.

The districts have set their goals for Brighter Visions, and the goal for the multiple district is \$684,500. We have already had three successful kick offs, with the other two scheduled for later this month.

This year, President George is emphasizing service from Manteo to Murphy. So I have devised a simple graph to show our progress. With the goal of \$684,500 divided by the 600 miles across the state from Manteo to Murphy, each mile would account for \$1,141. As of Monday, August 7, we have traveled 34 miles, almost all the way from Manteo to Columbia. That's a good start!

I may not need to remind you that each year for the last seven years, we have reduced our statewide goal. Not only that, we have even missed meeting those lowered goals. We are at a serious time. We absolutely must meet our goals this year. Without doing that, we severely risk losing much of what identifies us as North Carolina Lions – Camp Dogwood, mobile screening unit, matching funds, and our other service projects. We cannot let that happen.

I have a challenge here for each governor, each board member, and each Brighter Visions Chair. At District L's kick off, they adopted a new fundraiser – they are going to sell tickets for a golf ball drop, and proceeds will go to Brighter Visions. My challenge is for each district to develop a new way of raising money for our VIPs. And I challenge you to do it now. Work with the first and second vice district governors, and anyone you can to get things under way right now. Time is passing. One twelfth of the year is already gone.

If you remember the space flight Apollo 13. The astronauts experienced some kind of important leak and reported, "Houston, we have a problem." In response, a NASA administrator held a few everyday items in his hands and told engineers to fix the problem. "Failure is not an option." So it is with us this year, failure is not an option.

If there is anything that I can do to help you, let me know. To show you how serious I am about this, I believe in the old saying of "Lead by example." Therefore, right now I am holding in my hand my personal check for \$500 made out to NCLI Brighter Visions. I am giving it to Lion George. When we reach the goal of \$684,500. I will give him another one just like it.

Thank you for the opportunity to serve.

Lion John Owens, PDG

Brighter Visions Chair

## NORTH CAROLINA



Lions, Inc.

District	As of Members	8/7/2017 Brighter Visions	Memorials Honorariums	Total BV	District Goal	Percent of Goal	Club vs Individual Breakdown	
							Club Donations	Individual Donations
L	1266	\$14,436.00	\$480.00	\$14,916.00	\$102,090.00	14.61%	\$14,711.00	\$205.00
I	1280	\$650.00	\$315.00	\$965.00	\$187,500.00	0.51%	\$775.00	\$190.00
O	1239	\$11,610.00	\$100.00	\$11,710.00	\$142,410.00	8.22%	\$11,185.00	\$525.00
N	1328	\$0.00	\$600.00	\$600.00	\$131,500.00	0.46%	\$300.00	\$300.00
S	1263	\$10,997.00	\$115.00	\$11,112.00	\$121,000.00	9.18%	\$10,837.00	\$275.00
M	0	\$0.00	\$0.00	\$0.00		0.00%	\$0.00	\$0.00
Grand Total	6356	\$37,693.00	\$1,610.00	\$39,303.00	\$684,500.00	5.74%	\$37,808.00	\$1,495.00

August 13, 2017

## **Budget & Finance Report**

The Budget & Finance Committee has several opportunities this year to improve the finances of the North Carolina Lions, Inc. The items that we will be initially looking at are as follows:

### **Review and recommend any changes to the 2017-2018 Budget**

Brighter Visions revenue for 16-17 was \$553,930. This was \$41,455 less than the previous year and \$133,570 under budget. The budgeted amount for 17-18 is \$684,500. Based on previous years this is an unrealistic amount and adjustment need to be made.

### **Review and recommend changes to the format of our Financial Statements**

Financial Statements should be clear, concise and easy for the Board to understand. Our current format has not been changed in over 25 years. They are difficult to read and can be misleading to our actual financial condition.

### **Work with the Properties Committee to ensure funding for needed repairs and improvements to our facilities.**

Maintenance costs are increasing as our property ages. Many of our vehicles will need to be replaced in the near future. Current funding is not adequate to meet our needs.

### **Implement changes in Budget Hearings**

The presentation of the 18-19 Budget will be held on Saturday, February 10, 2018 as part of the Board and Council weekend. Approval of the Budget will still take place at the May Board Meeting.

Steve L. Walker

Budget & Finance State Chair

Meeting adjourned at 10:26, the next Council and Board Meeting will be held on November 10-12 at the Hilton Garden Inn Charlotte North. 704-597-9428