

**NORTH CAROLINA LIONS
COUNCIL OF GOVERNORS MEETING MINUTES
MULTIPLE DISTRICT 31
Saturday, April 30, 2016, 9:AM
NC Lions Camp Dogwood, 7050 Dogwood Drive, Sherrills Ford, NC**

The NC Lions Council of Governors met at 9:AM, Saturday, April 30, 2016, at Camp Dogwood, Sherrills Ford, NC. Governors attending were Debbie Hicks, Allen Reinhardt, Randall Clapp, Vince Schimmoller and Mary Boehm. Council Chair Skippy Jackson presided.

(For the record, a Council Workshop was held on Friday evening, April 29, 2016, at 7:30 PM)

Chairman Jackson called the meeting to order and asked Governor Clapp to lead the Pledge of Allegiance. Governor Boehm offered the invocation.

Chairman Jackson welcomed the Lions and guests in attendance, recognized and invited comments from PIP Sid Scruggs and PID Harvey Whitley. PIP Scruggs complimented the Governors on an outstanding State Convention and said International President Yamata enjoyed the Convention and state's hospitality. He said he was working on securing an International Officer for the 2017 Convention as well as speakers for the 31-I, O and N/S mid-winter conventions. He brought greetings from PID Lacy Presnell who was unable to attend and offered complements to the two candidates for endorsement as International Director from North Carolina.

PID Whitley said he has arranged for an incoming International Director to speak at District 31-L and reported that he presented the Hall of Fame plaque to PDG Allan Thompson and inducted a new member while at the Linwood Lions Club's 65th Anniversary. He thanked the Council for awards presented during the State Convention.

PDG Gwen White, the candidate endorsed for International Director during the NC Lions Sate Convention, was invited to speak. She thanked the Lions of North Carolina for their support and vote of confidence, pledging to represent North Carolina well during her campaign for International Office. She thanked Lions Gary and Liz Steele for their long-time friendship.

District reports followed. Governor Hicks reported that 31-L membership stands at 1,287 members, having added 97 members during the year and lost 160.

attachment # 1

Governor Reinhardt said 31-I membership stands at 1,348 members with 81 added during the year and 132 lost. He said April was a good month with 22 members inducted with 19 dropped. attachment # 2

Governor Clapp reported on the delayed but successful 31-O Mid-winter Convention. He encouraged Lions Clubs to participate in youth programs, congratulating Jesse Mills of Moore County for winning the State Peace Poster Contest. He noted that eight District 31-O Lions with 50+ years of service were recognized. attachment # 3

Governor Schimmoller reported that a new club effort is underway at Swansboro with seven members signed up. He said 31-N is still exploring a possible VIP cyber club. He also indicated that the district is exploring a partnership with Dr. Susan Bailey for a free eye clinic that will serve individuals from western 31-N and southeastern 31-O. District membership is currently at 1,279 Lions.

Governor Boehm reported that 31-S has 1,272 members with efforts to strengthen the Gaston Lions Club that was ready to fold a year-ago. She said clubs have reported serving 36,796 persons this year. attachment # 4

PDG Dave Butler was appointed Parliamentarian.

Upon motion of Governor Reinhardt, second by Governor Boehm, the agenda was unanimously approved. attachment # 5

Upon motion of Governor Hicks with second by Governor Boehm, the February 13, 2016 Council Meeting Minutes were unanimously approved. attachment # 6

Secretary/Treasurer Rhett White presented the quarterly Financial Report. He explained that \$42,127.92 in revenues have been received with current expenditures of \$33,967.88. He noted that \$1,850 of the miscellaneous revenues was flow-through funds from Lions International to the Centennial Coordinators. He noted that the State Convention did not require the extra \$2,000 authorized if needed and that the report from the State Leo Coordinator would explain Leo and Leo State Convention income and expenditures. He indicated that the bottom line is \$15,343.48 in the checking account and \$44,736.76 in the Money Market account for assets of \$59,980.24.

Upon motion of Governor Schimmoller, second by Governor Clapp, the Financial Report was accepted as presented. attachment # 7

Secretary/Treasurer White asked that the 2014-2015 Audit Report which was distributed at the February meeting be accepted. He thanked PDG Keith Peeden, also a CPA, for completing the annual audit and tax reports. **Upon motion of Governor**

Reinhardt and second by Governor Boehm, the audit report was unanimously accepted. *(The Audit Report is available for review upon request.)*

NC Lions Incorporated (NCLI) Executive Director Steve Walker and PDG Ron Kelly reported on discussions of an appropriate place at Camp Dogwood to recognize the NC Lions Hall of Fame recipients. It was proposed to move the plaque from the Stickley Building to the Dining Hall with PDG Kelly accepting responsibility for the action. **Upon motion of Governor Reinhardt and second by Governor Hicks, the vote to relocate the recognition plaque was unanimously approved.**

Lion Walker also presented a Clinical Eye Research Grant Application to the Lions Clubs International Foundation for endorsement. He explained that the request is for \$54,580 or half of the \$109,160 cost of a “dry eye center and equipment” at the UNC- Medical School Department of Ophthalmology. **Upon motion of Governor Reinhardt and second by Governor Hicks, the vote to endorse the grant application was unanimously approved.**

(The grant application is available for review upon request.)

NCLI President Paul Bledsoe spoke to the Council about leadership and urged Lions present to “Think Big!” while urging Lions Clubs to be more active in service. He reported that 117 new campers are registered to attend Camp Dogwood this year with 660 camper applications received. He announced the scheduled afternoon budget caucus and reported that an \$8,000 gift from the NC Eye Bank is pending and that a \$75,000 gift from friends of the late PDG Frank Brooks has been received for work on the waterfront.

PDG Gwen White reported for PDG John Owens, Global Leadership Coordinator, who was out-of-state. attachment # 8

PID Whitley, Global Membership Coordinator, thanked the Governors for their membership and extension efforts, noting there are 61 days remaining for organizing a new club in the current Lions Club year. He reported that 12 clubs were lost last year and 11 clubs have folded this year. Membership this year has declined from 6,949 to 6,507. PID Whitley also asked about a list of Guiding Lions that has not been purged to reflect availability of Lions to serve in new club development. attachment # 9

Centennial Coordinator, PDG Gwen White, reminded the Governors that each district is due a \$1,500 grant from Lions Clubs International for a Centennial project. She encouraged Governors, Governors-elect and 1st VDGs-elect to coordinate efforts with their District Centennial Coordinators for using the funds to complete a 100th Anniversary legacy project. attachment # 10

Governor Schimmoler said he understood that up to \$15,000 per district was available for such project assistance. It was determined that no more than \$15,000 is available to a multiple district based upon \$1,500 per individual district. Centennial Coordinator White offered to help with grant applications.

Boys and Girls Home Chairman Wayne Faber reported that the clean-up day was disappointing with poor turn-out of Lions. It has been rescheduled for May 14 9:AM to 4:PM. In urging support for Boys and Girls Home, he asked 1st VDG-elect George Culp to share a story about a girl who thanked the Lions for supporting the institution.

Lion Liz Steele, Campus and Leo Chair, reported there are 33 alpha Clubs and one Omega Club with 23 Leo clubs actively reporting. She said 64 Leos attended the Leo State Convention at Camp Dogwood, representing eight clubs. She thanked the districts for the \$580 each for the Leo "Stop Hunger Now" project. She urged the Governors to recognize the Leo clubs at the district levels and to involve them in district activities and projects.

Celebrate Liberty Chair Michael Schwartz thanked the districts that participated in the Celebrate Liberty Essay Contest and congratulated 16-year-old Briana Duncan from Henderson High School for submitting the winning entry. He said the Celebrate Liberty pin series will continue featuring NC delegates to the Continental Convention. He asked for help in securing a corporate sponsor to print additional copies of the Constitution for distribution. attachment # 11

Constitution and By-Laws Chair, PDG Dave Butler reported that all amendments approved at the Lions State Convention are being added to the official print and electronic copies of the Constitution and By-Laws. attachment # 12

He asked PDG Ron Kelly to complete the second reading of the proposed changes to the Hall of Fame Policy, after which **Governor Schimmoller with second by Governor Clapp made a motion to approve the revised policy. The vote to approve the motion was unanimous. (The revised Hall of Fame Policy is available for review upon request.)**

Lion Judy Jackson, Diabetes Awareness Chair, reported on the successful session at the NC Lions State Convention. She noted that over the past three years the Lions Conventions hospitality rooms have added food for diabetics. She said there are two active DAPS programs in District 31-N and interest in one in the mountains with DAPS leaders still needed in two districts. She said UNC-Chapel Hill is still interested in a location for a DAPS program in rural Robeson County with possible funding from the Duke Endowment.

Historian, Lion Harold Wallace, said he now has copies of ¼ of the Lions Club charters in the state and is working with Dale Dupree on a history of Camp Dogwood. He

said four of the old District A-J banners are secured at Camp Dogwood.

attachment # 13

Lion George Culp reported on Information and Technology. He said information needs to get to the club levels and to individual members. He said 80% of NC Lions can be reached by way of email.

attachment # 14

PDG Carlton Weeks was not present to give a LCIF report. He was home with PDG Carol who could not travel.

PDG Johnny Berry thanked the Governors for their help during the four years that he served as Nominations Chair. He said that at present there are no declared candidates for 2nd VDG, but that nominations information should be sent to PDG Carlton Metts who will serve as the new Nominations Chair.

Promotions Chair, PDG Chris Headley, said his report will come during the 1:PM Promotions Committee Meeting.

PDG Gwen White substituted for Lion Harriett Walton, State Convention Chair. She reported that the April, 2017 State Convention will be at the North Raleigh Hilton and will be chaired by PDG Ron Beltran. She said there will be a change in the dates of the February Council and NCLI meetings. She also asked for someone to step forward with a proposal to host the 2018 Lions State Convention.

PDG Herb Justice, Host Chair for the just completed 2016 Lions State Convention, preliminarily reported on a successful convention. He said the convention paid a \$7,500 penalty due to not fulfilling room night expectations (250 of 400 room nights were used) and cautioned future conventions to watch meal prices and add-on charges, noting that taxes and service fees added 31.65% to meal costs this year.

attachment # 15

Upon motion of Governor Boehm, second by Governor Schimmoller, the reports were unanimously accepted as presented.

PDG Ron Kelly was asked to order additional 50+ year pins.

Chairman Jackson asked the DGEs to stand next to their Governors while DGE Butch Conrad offered the benediction. Chairman Jackson announced that the August

Council Meeting will be at the Raleigh Crabtree Marriott, August 12-13, then adjourned the meeting.

This the 30th day of April, 2016.

Rhett B. White, Secretary/Treasurer

Skippy Jackson, Council Chair

District 31L Council Meeting, 30 April 2016

As of 30 April 2016, 1,287 is the membership number for the district.

We lost one club, turning their charter in, as of March 29th. This was the Avery County clubs. Many attempts were made to contact this club since the beginning of the year. The one younger name on their roster finally emailed me earlier in the year telling me they had not been a Lion for over 3 years. I found that interesting because they still carried him on their roster.

It was found out in the past two weeks that the Stanley Lions Club will turn in their charter June 30th. In both cases this was unknown to the District Governor until notified by LCI. I find that to be problematic.

I have sent an email to the club secretary that initiated the contact with LCI and she has yet to answer me. My inquiry is to see if there is something we can do in that area to save this club, perhaps a cooperative initiative with Mt. Holly.

District 31L is currently standing at 67 club. We have added 97 members for the year, and dropped 160 members for the year.

Clubs are actively conducting their spring fund raising activities. One club was able to raise over \$7200 in ham sales. We have a club in the mountains that participates with the Asheville Event center offering manpower for the concessions at various concerts that are booked at the venue. This may be an idea for clubs around the state to contact the big event centers and see if they have opportunities there. There is proceeds paid to the volunteers that run the concessions and at the one in Asheville they allow a tip jar. It can be quite profitable for an evening's work.

The Lion Prowl Freedom Ride will be May 14th. Lions from Zone 10 in District 31L along with Lions from District I are participating in this. What is unique about this is that it crosses district lines because it is Lions helping Lions so community service can continue.

Our district clubs are busy performing their community service projects.

Membership drives are starting to kick off and it is hoped that we can pick up 60 to 70 new members by the end of the year to go out on a positive note.

The district was represented well at the State Convention in Raleigh. We had two inductees into the Lions Hall of fame, 1 Presidential Leadership Medal and One progressive Melvin Jones. All well deserved recognition.

District leadership training has been scheduled and all lions have been notified.

This is my report.

DG Debbie Hicks

**Report To State Council for District 31-I April 30,2016
Allen Reinhardt, District Governor**

At the present time our district has 60 clubs. In July 2015 we began our district with 61 clubs and 1399 members. We as of Friday now have 1348 members. We have added 81 new Lions this year but have lost 132 for a net loss of 51 members. Of the 51 members lost since July 20 of these were due to death. This month we lost 19 members but installed 22 members for a +3. We have 3 new Leo clubs. One new club is being worked on in Millers Creek. Over all I am proud of each club for what they have accomplished this year and the efforts they continue making in membership.

I have mailed each club in the district a letter and two membership application with the challenge to finish the year as of June 30 with a plus 2 or more new members from the total membership shown at Lions International as of April 1st. In addition to the club challenges, I have challenged the leadership team to seek and recruit an additional one new member each above the club challenges. Hopefully these challenges will be taken seriously and if so Our clubs and our district will start the year 2016-2017 with a stronger outlook for service.

Service activities reported to Lions International show a reported 8380 hours of service to 50,859 people.

we have submitted an application to the Charlotte planning board for an entry in the Novant Christmas parade in November. If accepted and we want know till July we will need Lion Volunteers to walk in the parade. Talking to Camp Dogwood we will have The MSU Vision Van accompanying the Lions in the parade. Lions from across the state will be invited to join us in this endeavor.

June 16th we have booked with the Hickory Crawdads for NC Lions Night. A fun filled outing with an all you can eat Picnic buffet at the stadium. There will be hamburgers, Hot Dogs, BBQ, Trimmings, Drinks and ice cream. Tickets to the game which includes the picnic will be \$18.00 per person. Christy Poteat one of our VIPs will throw out the 1st Ball. Contact info is in our District I May newsletter.

Next years leadership team is on the ball!The three district Officer training sessions for next year as well as the 1st cabinet meeting and awards/Installation banquet have been scheduled. Our second fall convention committee are meeting and plans are well under way. The district directory is being worked on and the budget committee has met and club visitation schedule prepared

It has been my sincere privelege to serve with you this year and again I am extreamly grateful for all you have accomplished and what we will contnue to do as this year comes to a close. You have proven that Lions are hands on and have exemplified our slogan of We Serve- together.Next years leadership teams are hard at work and I know with your support our Districts will continue to prosper. Thank all of you so much for being dedicated, loving, caring and compassionate Lions.

DISTRICT O REPORT

APRIL 30, 2016

District O held its Mid-Winter Convention the weekend of February 26 – 27th at the Greensboro Airport Marriott. International Director Rod Wright from New Brunswick Canada was our guest speaker. All events were well attended and the Lions of District O expressed many positive comments on the Convention.

District O also was well represented at the State Convention in Raleigh and was pleased to welcome Dr. Yamada – International President. District O recognitions during the weekend included Leadership Medals to Lion Jay Palmer for his work with the Jordan Matthews High School Leo Club and also a Leadership Medal to Leo Chad Tyson of the Piedmont High School Leo Club. The State Peace Poster Winner came from District O with Jesse Mills – Crain's Creek Middle School Student in Moore County. Jesse was recognized at the DG Banquet at the Convention. The Vass Lions Club was the sponsoring Lions Club.

District O was also proud to support the induction of PDG David Osborne of the Jamestown Lions Club into the NC Lions Hall of Fame. PDG Robert Morrison of the Aberdeen Lions Club was also inducted posthumously. PCC Ron Kelly of the Carthage Lions Club received the Ambassador of Good Will recognition. Eight Lion members of the district were also recognized for reaching 50 years of service.

District has reached app. 66% of its Brighter Visions goal for the year with 22 clubs having met or exceeded the district goal to date. Clubs are also working on the Camp Dogwood Ticket Raffle with app. 6 weeks remaining before the winning ticket is drawn. *Clubs are continuing their service Activities during the spring months.* The District O Leadership Workshop for the 2016 – 2017 year will be May 7th at the Siler City Lions Club. Plans are also underway for the Awards/Installation Event which will also be held in Siler City on July 16th. The Brighter Visions Kickoff will be on August 20th in Greensboro for District O.

District O has had a great beginning this year and the DG wants to publicly thank all of the Lions of District O and the state of North Carolina for your continued support. We appreciate all that you do.

Randal Clapp

District Governor O

Mary Boehm

District 31S

As of Thursday afternoon the district has 1272 members.

The district is healthy. We have one club on Club Priority status, Gaston LC and that club is doing well. We have two Guiding Lions to help that club along. PDG Jim Boehm and PDG Ron Beltran.

We have not lost any clubs this year but neither has one been started. PDG Jim Boehm, Ron Beltran, Lion Ed Bert and myself has spent some time in Elm City looking at starting a new club. The town manager of Elm City welcomes a new service organization in that town. We have not been back since Easter. But we plan to go back in a couple of weeks to try to finish forming a club...if not a club with twenty members maybe a branch club. Wilson Luncheon LC has said that they would welcome helping a branch club in Elm City.

The Lions are a formidable force in our communities. So far this year Lions that have reported service projects have reported working 18,262 man hours and the number of people served is 36,796. This figure could be much higher if all clubs reported their service projects. Not even half of the clubs report their service projects.

Lion Glenn Day is preparing to train the Club Presidents and Secretaries. There will be two locations Manteo and Louisburg. There will also be training for the Region and Zone Chairs in Rocky Mount. If you need any of those dates see Lion Barbara or Ron Beltran.

District S welcomes District Governor Elect Barbara Beltran, 1st VDG Steve McLaurin and 2nd VDG Nathan Medelin for the coming year. Our district also endorsed PDG Gwen White as a candidate for ID. Last weekend at the state convention Lion Gwen was elected to peruse the office of ID. Good luck Lion Gwen.

District S is the super district.

North Carolina Lions State Council Meeting
NC Lions Camp Dogwood, 7050 Dogwood Drive, Sherrills Ford, NC
Saturday, April 30, 2016, 9:AM

Call to Order	Council Chair, Skippy Jackson
Pledge of Allegiance	District Governor, Randall Clapp
Invocation	District Governor, Mary Boehm
Welcome to Lions and Guests	Council Chair, Skippy Jackson
Recognition and Comments from International Officers	
Remarks by Gwen White, Endorsed Candidate for International Director	
District Reports	District Governors
Appointment of Parliamentarian	Council Chair, Skippy Jackson
Approval of Agenda	Council Chair, Skippy Jackson
Reading of February 13, 2016 Council Meeting Minutes	Council Secretary/Treasurer, Rhett White
Approval of February 13, 2016 Council Meeting Minutes	Council Chair, Skippy Jackson
State Council Financial Report	Council Secretary/Treasurer, Rhett White
Accept Financial Report	Council Chair, Skippy Jackson
2014-2015 Audit Report	Council Secretary/Treasurer, Rhett White
Accept 2014-2015 Audit Report	Council Chair, Skippy Jackson

Unfinished Business:

New Business:

**NC Lions Hall of Fame Recognition
Lion Steve Walker and PDG Ron Kelly**

Reports:

North Carolina Lions, Inc.	President, PDG Paul Bledsoe
Global Leadership	Coordinator, John Owens
Global Membership	Coordinator, Harvey Whitley
Centennial Celebration	Coordinator, Gwen White
Boys & Girls Home	Chair, Wayne Faber
Campus Clubs/Leo Clubs/Youth Exchange	Chair, Liz Steele
Celebrate Liberty	Chair, Mike Schwartz
Constitution & By-Laws	Chair, Dave Butler
Diabetes Awareness	Chair, Judy Jackson
Historian	Chair, Howard Wallace
Information and Technology	Chair, George Culp
LCIF	Coordinator Carlton Weeks
Nominations	Chair, Johnny Berry
Promotions	Chair, Chris Headley
State Convention	Chair, Harriett Walton
2016 State Convention	Host Chair, Herb Justice

Announcements:

August Meeting, Crabtree Marriott, Raleigh, August 12-13

Adjourn

**NORTH CAROLINA COUNCIL OF GOVERNORS
MEETING MINUTES
MULTIPLE DISTRICT 31
Saturday, February 13, 2016, 9:AM
Hilton Garden Inn, Kitty Hawk, NC**

The North Carolina MD-31 Council of Governors met Saturday, February 13, 2016, at 9:AM, at the Hilton Garden Inn, Kitty Hawk, NC. Governors present were: Debbie Hicks, Allen Reinhardt, Randall Clapp and Mary Boehm. Council Chair Skippy Jackson presided.

Governor Vince Schimmoller was recovering from surgery and unable to attend. First Vice-District Governor Irwin Siegelwax represented District 31-N.

For the record, a State Council work session was held Friday evening, February 12, 2016, beginning at 7:30 PM and ending after 10:PM. Also, for the record, Lion participants traveled through a snowstorm to reach the meeting place and to see snow along the Outer Banks beach front.

Chairman Jackson called the meeting to order and thanked those attending for making the extra effort, considering the statewide weather conditions. He asked Governor Reinhardt to lead the Pledge of Allegiance to the United States Flag and Governor Boehm to offer the prayer of Invocation.

Chairman Jackson recognized the International Officers – PIP Sid Scruggs and PID Harvey Whitley, and invited them to make remarks. PIP Scruggs offered greetings on behalf of PID Lacey Presnell who could not attend and invited all Lions to greet the Centennial Bus Tour when it arrives at Camp Dogwood or at one of the stops along the way. He also reported that Lions International will film part of the International President's wrap-up video at the North Carolina Lions State Convention.

PID Whitley said he would share a report on the Centennial Bus Tour with MD-31 Centennial Coordinator Gwen White, then reported on plans for the September USA/Canada Forum in Omaha, Nebraska. He asked for volunteers to help with the Forum Store. He said moderators are also needed.

District reports from the Governors followed.

Governor Hicks reported that District 31-L has a new Leo club and is working on membership, although there is currently a net loss of 48 members for the year. She reported that the district convention was a success. attachment # 1

Governor Reinhardt reported that District 31-I has three new Leo clubs with nine club location possibilities identified. attachment # 2

Governor Clapp reported that the District 31-O Convention that was postponed due to weather will be held February 26-27 in Greensboro and that he has completed 58 of 60 club visits. attachment # 3

First Vice-District Governor Siegelwax reported for District 31- N. He said work is underway to organize a new cyber club for VIPs and that 26 of 64 clubs participated in a successful Strides Walk. attachment # 4

Governor Boehm reported on a successful District Convention with PDG Gwen White endorsed as a candidate for International Director. She said the district struggles with membership but the Gaston Lions Club that was slated to fold has new life with four new members and new club efforts are underway at Elm City and at the three College of the Albemarle campuses. attachment # 5

Council Chair Jackson thanked the Governors for their reports and for their efforts and unity in getting the five new districts off to a good start.

PDG Dave Butler was appointed Parliamentarian.

Upon motion of Governor Reinhardt, second by Governor Hicks, the agenda was unanimously approved as presented. attachment # 6

Upon motion of Governor Hicks, second by Governor Boehm, the Minutes of the November 7, 2016 Council of Governors Meeting were unanimously approved. attachment # 7

Council Secretary-Treasurer Rhett White presented the Financial Report for the period ending February 2, 2016. He reported that revenues are \$22,967.07 while expenditures thus far are only \$8,955.96. The checking balance stands at \$19,706.23 with \$44,629.44 in the money market account, most of which is reserved. **Upon motion of Governor Reinhardt, second by Governor Boehm, the vote to accept the Financial Report was unanimous.** attachment # 8

PDG Dave Butler, Constitution and By-Laws Chairman, reviewed the proposed changes to the Lions State Constitution and By-Laws and asked for approval so they can be presented for delegate approval at the State Convention in April. **Upon motion of Governor Reinhardt with second from Governor Hicks, the vote to send the changes to the State Convention for a vote was unanimous.** attachment # 9

PDG Butler then presented for final approval the new policy to cover the MD-31 Lions Reimbursement Policy. He noted this puts the current practice into the Policy Manual. **Upon motion of Governor Hicks, second by Governor Boehm, the vote was unanimous to approve the policy.** attachment # 10

PDG Butler then reviewed for final Council approval the revised State Convention Policy. **Upon motion of Governor Reinhardt, second by Governor Clapp, the vote to approve the revised State Convention Policy was unanimously approved.** attachment # 11

The Council Chair thanked PDG Butler for his long and dedicated service as Constitution and By-Laws Chairperson.

PDG Ron Kelly presented several proposed changes to the selection process (page 11 in Hall of Fame procedures). He noted that this is the first reading of the proposed changes which will be voted on by the Council of Governors at the May meeting. attachment # 12

During discussion several suggestions were made. Governor Reinhardt said the reduced number of annual inductees will make the award more prestigious. PIP Scruggs

noted that Lions “way back” should not be left out. PID Whitley said the Hall of Fame should not be relegated to the Stickley Building.

PDG Paul Bledsoe, President of the NC Lions, Inc., reported that the foundation is doing well. He thanked the Governors for appointing strong Lions as Brighter Visions and Camp Dogwood chairs and urged them to use the work done with NCLI to build clubs and add to Lions membership. He announced that a new dock will greet campers this year and invited those attending to attend the scheduled afternoon NCLI caucus.

Lion Harriett reported for PDG Michael Schwartz, Celebrate Liberty Chair who could not attend. She said the essay contest is underway, Celebrate Liberty pins are being designed for next year and a sponsor for more Bill of Rights booklets is needed. Governor Reinhardt asked Lion Harriett to have PDG Mike send him information on the cost of printing the booklets.

Lion Harriett, as State Convention Chair, also reported that there are two possible sites for the 2017 State Convention – Charlotte or Raleigh, but no one has stepped up as host or volunteered to be the State Convention Chair.

Lion Bill Thompson presented the report on Boys and Girls Home for Chairman PDG Wayne Faber, noting that \$13,270 has been raised thus far this year by Lions. He said success is not just funds raised but is measured in the lives of youth served. He announced that the C. Coleman Cates Award will be reinstated for District Governors this year.

Lion Liz Steele reported on plans for the upcoming Leo State Convention at Camp Dogwood, February 26-28. She thanked the Governors for each district having contributed to make it possible for the Leos to package food for the Stop Hunger Now projects. She said there are 33 alpha clubs and one omega club active at this time.

Lion Judy Jackson reported on the DAPS program and diabetes awareness. She said the existing DAPS programs are doing well but that no new programs are being developed even though there is a need. She complimented 1st CDG Siegelwax for his efforts to organize the successful and visible STRIDE walks. She suggested that the State Convention include a program on diabetes awareness.

PDG John Owens, MD-31 Leadership Coordinator, reported on training for Governors-elect and called attention to the many on-line training resources offered by Lions Clubs International. He said North Carolina has been invited to host a Southeast Regional Leadership Institute next year at Camp Dogwood. He said the cost will be \$8,739 with participant cost of \$145.65. He said a grant for 50% of the cost is available and asked for authorization to submit the grant request to Lions Clubs International. **Upon motion of Governor Clapp, second by Governor Boehm, the vote authorizing the grant application was unanimously approved.** attachment # 13

PID Whitley, MD-31 Membership Coordinator, urged Lions to seek out families of deceased Lions and the parents of children who receive S.P.O.T. eye exams as potential new members. He challenged the Governors that the commitment for new clubs is not being met or even attempted, challenging the Governors-elect to select the Lions with the best qualifications as district GMT Chairs. attachment # 14

PDG Howard Wallace, Historian, was absent and there was no report.

Information and Technology Chair, George Culp, thanked the Governors for great web sites and interesting news letters. He encouraged use of service project photographs on Facebook as well as the local news papers. attachment # 15

PDG Carlton Weeks was absent. There was no LCIF report.

Nominations Chair PDG Johnny Berry reported on District Conventions elections. attachment # 16

Promotions Committee Chair, PDG Chris Headley, said his full report would be given at the 1:PM Promotions Committee Meeting. attachment # 17

PDG Herb Justice, Host Chairman of the April 2016 Lions State Convention in Raleigh, asked Lions to sell adds in the Convention program book as a way of holding costs down. He said convention hotels are increasing prices and charging for every extra item. He asked the Council for an additional \$6,000 from the Convention Reserve Fund and an additional \$2,000 if needed, explaining that meals will have to be paid for prior to the convention. **Upon motion of Governor Hicks, second by Governor Clapp, the vote was unanimous to approve the \$6,000 request with an additional \$2,000 if needed.** attachment # 18

There was discussion on the tight Sunday morning schedule and the probability of Lions coming in and needing delegate certification to vote at 10:30 AM. **Upon motion of Governor Reinhardt, second by Governor Boehm, the vote was unanimous to extend the delegate certification period fro 7:AM to 10:30 AM and allow the Governors to appoint someone other that the Cabinet Secretaries to certify delegates during the Cabinet Meetings.**

PDG Justice announced that he had thoroughly reviewed the Sate Convention program with the Council during the Friday evening workshop session.

PDG Gwen White, Centennial Coordinator, was joined by PID Whitley and PIP Scruggs to report on plans for the Centennial Bus Tour. PID Whitley reported on plans at Camp Dogwood and urged area Lions to come out for the gathering and to greet International 1st VP Bob Curlew, February 24.

PIP Scruggs outlined the February 25th lunchtime arrival and program at the Raleigh Host Lions Club, including segments on Habitat for Humanity, the Raleigh Clinic for the Blind and the VIP Fishing Tournament.

PDG White said the Centennial Bus Tour will exit North Carolina after a stop in Lumberton with the Lumberton Lions Club and Lions from throughout District 31-N. She said she will stay on the bus as North Carolina's host and to answer questions until the bus leaves the state.

She also reported on the Centennial Coordinators training session in Atlanta and informed the Governors that their District Coordinators are now properly registered by Lions International. attachment # 19

Secretary-Treasurer White announced that the Annual Audit Reports were delivered earlier in the day and are now available for distribution to the Governors. He thanked PDG Keith Peedin and his CPA firm for their work with the annual audit review.

Chairman Jackson said that he needed the Environmental Photo Contest entries so they can be judged.

PIP Scruggs suggested that a Lions Club Flag be added to the stage during council meetings and at conventions. Upon motion of Governor Reinhardt and second by Governor Boehm, the vote was unanimous to purchase a flag and flag pole.

With no other business, Chairman Jackson adjourned the meeting.

This 13th day of February, 2016.

Rhett B. White
Secretary-Treasurer

Skippy Jackson
Council Chair

**North Carolina Lions State Council
2015-2016 Council Budget
July 1, 2015 – April 26, 2016**

INCOME:	<u>Budget</u>	<u>Actual</u>	<u>Line</u>
Balance Forward	\$ 14,285.95		100
State Dues (6,572 average x \$3.50)	23,002.00	\$21,027.99	110
Interest	5.00	2.09	120
District Cabinet Secretary-Treasury Bonds	318.00	254.40	130
State Convention Income*	10,000.00	8,996.94	150
Youth Exchange	0.00		160
Celebrate Liberty*	850.00	467.00	170
LCIF Grant	0.00		180
GLT Training Grant	600.00		185
Leo Clubs Income	4,000.00	9,349.00	190
Appropriations from Money Market	0.00		192
Miscellaneous Income	0.00	2,030.50	195
Total Income	\$53,060.95	\$ 42,127.92	

EXPENSES:

Annual Audit	\$ 600.00	\$ 600.00	200
District Cabinet Secretary Treasurer Bonds	318.00	318.00	210
State Secretary/Treasurer Bond	103.00	103.00	215
Clerical Services-NCLI	600.00	600.00	220
Office Supplies (Secretary-Treasurer)	375.00		230
Printing(NCLI and Secretary-Treasurer)	400.00		240
Postage(NCLI and Secretary Treasurer)	300.00		250
Telephone (Secretary-Treasurer)	0.00		260
Awards, Plaques and Gifts	1,500.00	1,004.84	270
State Council Conference Calls	500.00		280
Expenses-State Secretary-Treasurer	3,000.00		290
Expenses-State Council Chair	4,000.00	1,912.52	300
Incoming CC Intl'. Convention Expenses	3,500.00	3,500.00	305
State Convention Cash Advance	6,000.00	6,000.00	310
Membership/Global Membership Team	1,100.00	224.37	320
State Convention Committee	200.00		330
District Extension Workshops/Matching Funds	0.00		335
History Committee	200.00		340
Leadership/Global Team	5,000.00	2,984.95	350
State Council Committee Expenses	4,500.00	2,213.78	360
Hall of Fame Expenses	1,000.00		370
Celebrate Liberty*	1,000.00	1,002.00	380
Leo Clubs Chair Expenses	1,000.00	828.20	390
Leo Clubs Expenses*	2,500.00	8,302.46	395
Youth Exchange*	0.00	500.00	400
Information Technology/Public Relations	1,000.00		410
Redistricting Expense	0.00		415
LCIF Grant	0.00		420
Peace Poster/Essay, Environmental Photo Expenses	600.00	600.00	425
Diabetes Awareness	1,750.00	1,213.26	428
Campus Clubs	0.00		429

1 st VDG Clothing Allowance(5@\$130)	650.00		430
CC & SST Clothing Allowance(2@\$130)	260.00	130.00	431
CC, SST, DGE & 1 st VDG Jacket Crests(17@\$23)	391.00		435
Contingence Expenses	0.00	1,930.50	440
Transfer to Money Market*	<u>10,713.95</u>		<u>442</u>
Total Expenses	\$53,060.95	\$33,967.88	

Checking Balance on Hand – April 26, 2016	\$ 15,343.48
*Money Market Balance – April 26, 2016	<u>44,636.76</u>
Total Council Assets	\$ 59,980.24

Accounts

 Business Ess Plus XXXXXX4815	Available Balance \$15,343.48
 Business Ess Plus XXXXXX4823	Available Balance \$14,797.09
 Money Market (Business) XXXXXX0757	Available Balance \$44,636.76
 Money Market (Business) XXXXXX5714	Available Balance \$9,309.47

***Global Leadership Team
Report to Council of Governors
May, 2016***

Since the February meeting of the Council of Governors, two districts have held zone chair training and one of those two has also conducted Certified Guided Lions Training. On the multiple district level, the governor-elect training was held at Camp Dogwood in February.

The application for the Regional Lions Learning Institute in March, 2017 was completed well in advance of the deadline, and we are still awaiting to hear about its approval from LCI.

All districts are now planning club officer training before the beginning of the new year in July. One district is planning both zone chair and region chair training.

Training for both First and Second Vice District Governors is scheduled for December 9-11, 2016 at Camp Dogwood.

As before all Lions are encouraged to take advantage of training materials available on the LCI website and on the Lions University site.

As always, I appreciate the opportunity to serve the council. I regret missing the May meeting because of a vacation trip.

Respectfully Submitted

Lion John Owens

GMT Coordinator Report

MD 31 Camp Dogwood April 30, 2016

I attended at GMT Area Leader meeting in Oakbrook a couple weeks ago and one of the speakers was Ronnie Martin, a New Club Consultant from Texas. Ronnie was there to speak to us about membership challenges and particularly forming new clubs. I would like to share with you some of the things he said:

- If you don't put in a new club during your year as District Governor you are guaranteed a net loss.
- Your best Guiding Lion is not an office holder but a faithful Lion who always attends Zone and Cabinet meetings
- Certified Guiding Lions can also be used as rebuilding Lions for weak clubs.
- We have done a poor job of training Lions how to ask a person to join.
- When forming a new club, don't tell them what to do—let them decide what they want to do and when and where to meet.
- Don't try to form clubs in places where there are just box stores.

Ronnie had a lot of other ideas which I will share with you at another time but what I wanted to say to you is that it is not too late to form a new club or even a branch club this year. We have 61 days left before the end of the year. Most of you have completed your club visits and district and state conventions are behind us. I have given you a New Club Consultant request form and a list of the consultants. Why not give your DGE a head start on their year by scheduling a workshop now?

One of the things that we need to keep in mind is that membership recruitment and retention is not just the job of the GMT. In your district, the VDG's, GLT, Zone and Region chairs are all part of your team. The Team should be working together to not only recruit but to train and retain members.

Last year we dropped 12 clubs. So far this year we have dropped 11 clubs. That is 23 communities that no longer have Lions clubs. Our total membership has shrunk from 6,949 a year ago to 6,507 as of the end of March, 2016. Clubs are having more and more difficulty providing services because there are fewer hands to serve.

This weekend we will present a budget for North Carolina Lions, Inc. which provides much needed services through Camp Dogwood, matching funds, Mobile Screening Unit, and other things our VIP's need. We were able to balance the budget only by drawing upon reserves because Brighter Vision Funds are shrinking each year. Certainly we are looking to get more funding from non-Lion sources but the major portion of our budget is coming from the generosity of our Lions clubs. More hands are needed in the form of new members. It is up to us to answer the call and use the resources LCI has provided to assist us in chartering new clubs and improving the satisfaction of our members so that we can sustain and grow in meeting our humanitarian goals.

PID Harvey Whitley, GMT-MD 31, GMT-Area 1-E



New Club Development Workshop Request

District: _____ Month to hold workshop: _____

Estimated number of participants for classroom training: _____

Requested consultant*: _____

** I understand that it is not guaranteed that he or she will facilitate the workshop*

Communities

Prospective Community #1: _____

Proximity to the training location: _____

What type of club would you like to form in this community?

Traditional Club Campus Club Specialty Club _____
(List type of specialty club)

Prospective Community #2: _____

Proximity to the training location: _____

What type of club would you like to form in this community?

Traditional Club Campus Club Specialty Club _____
(List type of specialty club)

Club Organizer

Name: _____

Lion Title: _____

Phone Number: _____ Cell/Mobile Number: _____

Email: _____

Shipping Address: _____

City: _____ State/Province: _____ Zip/Postal Code: _____

Submitted by

Name: _____

Lion Title: _____

Phone: _____ Email: _____

Send the completed form to:
LIONS CLUBS INTERNATIONAL
MEMBERSHIP & NEW CLUB DEVELOPMENT DEPARTMENT
300 W 22ND STREET
OAK BROOK, IL 60523
Fax: 630-571-1691
Email: membershipdev@lionsclubs.org

United States New Club Development Consultants

Art Drouin (2-S2)
Montgomery, Texas
Cell: 936-537-1400
Email: adrouinsr@hotmail.com

Gary Fry (9-MC)
Mitchellville, IA.
Cell: 515-669-9711
Email: fyrgj35@msn.com

Gary and Carol Tate (36-G)
North Powder, Oregon
Carol Cell: 503-341-8375
Gary Cell: 503-351-4962
Email: tates@eoni.com

Jim Canon (29-I)
Clarksburg, West Virginia
Cell: 304-629-3112
Email: cokevette@yaw.org

Karen Fillmore (4-C6)
San Jose, CA.
Cell: 408-813-5106
Email: karen.fillmore@gmail.com

Lawrence Sanchez (2-X3)
Killeen, TX.
Cell: 254-466-5037
Email: lasertag@hotmail.com

Mike Davis (38-L)
Lincoln, NE.
Cell: 402-480-0404
Email: davism72@gmail.com

Nancy Van Alstine (2-X2)
Marshall, Texas
Tel: 903-452-0813
Email: nancyv43@yahoo.com

Pablo Romano (20-K1)
College Point, NY.
Cell: 347-260-4544
Email: pablomromano@gmail.com

Ronnie Martin (2-S4)
Angleton, Texas
Cell: 979-236-8817
Email: grapevinegiftslj@aol.com

Steve Thornton (13-G)
Wooster, Ohio
Cell: 330-464-3927
E-mail: sthornton@sssn.net

Thomas (Carl) Harrell (35-L)
Welaka, Florida
Cell: 904-868-9683
Email: pcclioncarl@comcast.net

Tim Anderson (11-E1)
Cadillac, MI.
Cell: 231-920-9905
Email: dgtim11e1@charter.net

Vicki Hubbard (18-1)
Social Circle, GA.
Cell: 770-851-8765
Email: lionvicki@gmail.com

William (Joie) Mills (43-E)
Cave City, KY
Tel: 270-453-4545
Cell: 270-590-5480
Email: mills@scrtc.com
Email 2: joie.mills56@gmail.com

William (Bill) Landwehr (5M-8)
Saint Cloud, MN.
Home: 320-251-1130
Email: billanddonnal@q.com

MD-31 LCI CENTENNIAL COORDINATOR

Saturday, April 30, 2016

How many Lions do we have present who have sponsored a new Lion this year and has been awarded the Lions Centennial Sponsor pin?

Remember that the new Lion gets a special Centennial pin and the sponsor also gets a pin during the 100th Anniversary celebration. Use the Centennial to recruit new members and make it a part of your induction of new members.

Since you last met the Lions International Centennial Bus Tour with International Vice-President Bob Corlew traveled across North Carolina. This was a wonderful opportunity to showcase North Carolina Lions projects and for Vice-President Corlew to meet our Lions leadership and many of our ordinary Lions. Special thanks go to PIP Sid Scruggs, PIDs Harvey Whitley and Lacey Presnell, and Governor Vince Schimmoller for organizing the stops and the programs at the Camp Dogwood, Raleigh and Lumberton locations. Each stop was quite different and certainly told the story of service by Tar Heel Lions in a powerful way.

We have had one resignation of a District Coordinator. District Governor Allen Reinhardt will be assuming that responsibility for District 31-I. We will process the paperwork to get you duly recognized by Lions Clubs International and in the loop for Centennial updates.

I have received reports from four District Coordinators who have presented programs and shared the Centennial story with clubs in their districts. They each have a DVD that focuses on 100 years of Lionism, also Centennial buttons, lapel pins and stickers that they are distributing so they are prepared to present a program upon request.

Again, Lions Clubs International is challenging clubs and districts to undertake a lasting legacy project during the next two years. Districts 31-O and 31-N are already working together to establish a free eye clinic as a legacy project that will cross district lines.

Each district is due \$1,500 from Lions Clubs International to use toward legacy projects, so in-coming Governors and Vice-District Governors need to work with your District Centennial Coordinators to identify your projects and apply for these funds. The support of the incoming Governors will be essential in making whatever projects you choose a success.

As the District Governors-Elect plan their leadership training for the year, I encourage you to include an element of Centennial training. Also, please use the Centennial logo on your publications, bulletins and website as another way to proudly announce our 100th Anniversary.

Gwen A. White



North Carolina Lions Multiple District 31/Celebrate Liberty Committee

1678-C Robins Nest Court
Gastonia, NC 28054
(704) 854-5315
Schwartz5483@gmail.com

To: N.C. State Council of Governors
Multiple District 31

From: PDG Michael H. Schwartz
State Chairperson, Celebrate Liberty Committee

Re: Quarterly Report

Date: 30 April 2016

The Celebrate Liberty Committee would like to thank those districts that participated in the 2015-2016 Celebrate Liberty Essay Contest. Briana Duncan, a 16-year-old junior at North Henderson High School in District 31-L, was this year's winner. Briana attended our state convention in Raleigh, where she was presented with a check for \$250 and then read her essay to delegates and Lions attending the 2nd General Business Session. Although she was a little nervous to read in front of such a big crowd, she was excited to win and to attend our convention. By the way, Briana is a Leo at North Henderson High School.

Our 2016-2017 Celebrate Liberty Essay Contest will kick off in October and we're hoping to have even more submissions than we had this year.

As we have done for the past several years, it is the intention of the committee to sell a Celebrate Liberty pin during the 2016-2017 Lion's year. We are planning to continue the Liberty Bell series that featured the likeness of the North Carolina delegates to the 1787 Constitutional Convention who signed the U.S. Constitution. Once we go through the delegates, the committee is exploring the possibility of the next pins featuring the likeness of the leaders of the five North Carolina Provincial Congresses that met to draft and approve the North Carolina Constitution.

North Carolina was the first colony who held such a meeting, in defiance of British orders – the first happening in 1774, two years before the signing of the Declaration of Independence and 13 years before the Constitutional Convention.

Working with Lion Harriett Walton, the previous committee chairperson, we are in the process of selecting the person who will be featured on the pin. The finished pins will be distributed to district governors at their first council meeting in August to sell in their respective districts. We do not expect an increase in production costs and, with your approval, we plan to order the same number of pins. I was pleased that we sold out of pins this year.

The Celebrate Liberty Committee continues to look for a corporate sponsor to pay for the printing of the Celebrate Liberty booklet that features copies of the Declaration of Independence and the U.S. Constitution. The booklets are a popular handout during Celebrate Liberty programs. We are currently out of the booklets and because no sponsor was found this year, none were printed. We had a number of district chairpersons ask for the booklets and they were disappointed that we were out of stock. So this will be a priority of the committee to find a sponsor for its printing.

Finally, I was honored to serve as the Celebrate Liberty state chairperson this year, and I am pleased to have been asked by the in-coming district governors to serve in this capacity during the 2016-2017 Lion's year.

MD-31 Constitution and By-Laws Report (April 30, 2016)
By: Lion Dave Butler, PCC (Chairperson)

Council Chairperson Skippy, State Council Members, fellow Lions and guests. All proposed Constitution and By-Laws changes were approved by the delegates at the recent State Convention. I will make sure the State Constitution and By-Laws is updated, and will request that it be posted on the MD-31 Website and the NCLI Website.

The State Policy and Procedures Manual was revised in February with all of the changes approved by the State Council at the February State Council meeting. The revised copy is available at NCLI Headquarters and on the NCLI web site. I have forwarded the revised copy to the State, but the revised copy is not available on the State Web Site yet.

I appreciate the opportunity to serve as the State Chairperson of the Constitution and By-Laws and the Policy and Procedure Manual Committee for the past three years. I feel a great deal has been accomplished, **a fair amount of water and Diet Mt. Dew has been consumed**, and I appreciate everyone's patience and input during this critical period.

Thank You

North Carolina Lions, Inc

History Chairman, NCLI

April 30, 2016

Camp Dogwood

Special recognition: Oxford Lions Club.....75 years, as of April 2016

- I. **Charters** – NCLI Clubs:
 - a. 314c Clubs --- 82 Charters received
 - b. Working w/Lion Mike Johnson
 - c. Great to have copies in our data base. Several Clubs disbanded;
 1. Have Pinehurst Lions Club- Chartered in 1949
 2. Hamilton Lions Club – Chartered in 1956

- II. **History of Camp Dogwood**
 - a. Prepared & provided to Lion Dale Dupree

- III. **District Banners (A – J)**
 1. A – keep & change to “L”
 2. B - keep & change to “I”
 3. D – Turned-in to Camp Dogwood
 4. E – Turned-in to Camp Dogwood
 5. F – Turned-in to Camp Dogwood
 6. G – Turned-in to Camp Dogwood
 7. H – kept & changed to “N”Carlton Weeks - ??
 8. J – kept by PDG

NCLI - Public Information and Education

NC Lions Council of Governors – Information and Technology

Lion George Culp, Chair April 30 – May 1, 2016

GOALS COMMUNICATION SHARING WHAT LIONS DO

...“everyone’s primary duty is to communicate effectively and efficiently to every Lion member in our state and tell our story in a way that defines the people we serve.”

Paul Bledsoe NC Lions, Inc President

NCCOG Report

Website

Issues _ None

All websites are being maintained by the individual districts.

Current Activity No request from Council 2015-2016.

Future Activity: Prepare budget for 2016 – 17

1VG elects are reminded that a State Chair for Information Technology and NCLI Public Information and Education will need to be appointed prior to July 2017.

NCLI Report

The Advocate –

Recent Activity: The Spring issue is in the mail. A digital version was placed on the NCLI website in March.

Future Activity: The Advocate will no longer be printed and mailed. By recommendation to the budget committee, we feel that the expense of postage and printing could better benefit our services to the blind and visually impaired. **The Advocate will be presented digitally.**

Newsletter – The monthly Newsletter is being published monthly on or around the 15th of each month.

The newsletter is being emailed using a new database of NC Lions. See below **Email Services.**

Education Our committee has been asked to focus on providing more education to both Lions and the general public about the benefits of supporting our program of Brighter Visions.

Communication

Email services – We continue to monitor the statistics of the number of email being opened and read.

Online meetings and seminars Research and recommend online solutions to conduct meetings and seminars that will eliminate the cost and time of travel by the participants. The use of GOTO Meeting is increasing.

Respectively submitted:

Lion George Culp

2016 STATE CONVENTION REPORT FOR APRIL30, 2016 COUNCIL MEETING

We feel that the 2016 State Convention was a success except financially. The visit by International President Dr. Yamada was a Hugh success. He enjoyed his visit to North Carolina and meeting the Lions of North Carolina. The Marriott staff were great to work with, however, we had to adjust to a new procedure. Contract procedures were new in that we had to find a way to guarantee payment, I eventually ended up using my credit card to guarantee payment. All meals had to be paid three days in advance of the convention, and after the contract was signed, we were turned over to an Event Manager to work out the details of the Convention, then at the beginning of the Convention we were turned over to the Red Coats, who were in charge of all areas involved. The Event Manager held us to the exact wording in the Contract, anything else involved a cost.

I do not have a final report at this time, but I have a few comments for future Conventions. These are:

1. Watch the room guarantee and consider where is Convention is to be held.
 - a. A convention in the center of the State should have less rooms guaranteed than one located in say Asheville or Charlotte. It appears that a lot of Lions living with an hour's drive decided to commute even for the Banquet and the election on Sunday. The contract guaranteed at total of 400 room nights. With an 80% requirement of 320 room nights. We had a total of 253, 67 nights less than the guarantee. We experienced a total of 37 room cancellations from early Friday to Saturday. This resulted in a penalty of \$7500.00 due to not meeting 80% of the guaranteed room nights.
2. Watch the guaranteed total price of meals. Be sure to take in consideration Service Charges and taxes.
 - a. We had a guaranteed meal price of \$22,000, but it did not include Service Charges and Taxes. The Host committee should not guarantee a number for each meal event larger than what they have registered on the third day before the Convention when they will have to turn in the numbers.
 - b. It is my belief that I could have negotiated a better meal cost if it had not been tied into the 2014 menu cost. The Event Manager would not deviate from this contract wording and used the menu that included costs for functions.
3. What may be a trend is that attendance at Friday night and Sunday morning breakfast were about the same with the Banquet on Saturday night being larger. The cost of what we had to charge for these meals may also have been a factor, but the Lions must realize that meal costs are rising, even in Restaurants off site.
 - a. We had about 200 attendance at the Friday night meal and about the same for Saturday morning, but we 303 in attendance for the Banquet. The International

President may have been the draw and probably the election to be held the next day may have caused an increase in the attendance at the Banquet.

4. The total ad sales came in lower than we had budgeted.
 - a. We still have some outstanding money to be collected in this area. Those Districts with a Convention Fee caused us problems as the clubs in those Districts were resistant to purchasing an AD for the State Convention. With the assistance of some Lions that had participated in a previous State Convention and personal contacts to our friends, we were able to secure a few Ads from the clubs in these Districts.
5. Watch your costs for Audio/Visual needs as the hotels now contract this out. They also add Service Charges and Taxes on top of the contract cost as it is run through the hotel books.
 - a. We were able to negotiate the cost of our Audio/Visual needs down from \$4000.00 to \$1500.00 by getting the Contractor to give us a discount as a non-profit and providing some of the necessary equipment. (An easel costs \$10.00 to rent).

We will have a final report for the Council in August as well as well as the final costs which appears to be about \$41,000. I will say that this Convention was the hardest of the four that I have worked. My Committee spent more time and effort this year than they have at other conventions. My policy has always been that I along with my committee members are required to Register and Pay for their own rooms at the Hotel and their meals. This was understood before we began planning for the Convention. No free rooms or meals were provided except as required by the Policy.

The 2016 State Convention Committee wishes to thank the Council and Lions for the opportunity to put on this Convention. They made it happen.

Submitted by:

Herbert A. Justice PDG
Convention Chairperson